SCHEDULE 4.1

2015 Actuals

Balance Sheet for Regulatory Purposes For the year ended December 31, 2015

1	Notice to Reader: Subject to review by the New Brunswick Energy and Utilities Board		
2	(in thousands of dollars)		
3	Assets	 2015	 2014
4	Regulated Assets		
5 6	Property, Plant and Equipment (Note 2)  Gas Distributor Plant in Service - Net (includes AFUDC capitalized during 2015 of \$4.53)	\$ 173,573	\$ 173,068
7	Construction Work In Progress - Gas Distributor Plant	836	1,357
8	Total Property, Plant & Equipment	174,409	174,425
9	Deferred Charges		
10 11 12	Development O&M Capitalized Costs - Net (Note 4)	275 91,618 91,893	350 94,409 94,759
13	Short Term Investments	 2,966	 2,962
14	Total Regulated Rate Base Assets	269,268	272,146
15	Other Regulated Assets (Note 5)	23,965	34,934
16	Total Regulated Assets	 293,233	 307,080
17	Regulatory Deferral (Note 1)	 178,093	 180,147
18	Total Assets	\$ 471,326	\$ 487,227
19	Liabilities and Partner's Equity		
20	Partner's Equity (Ratebase) (Note 1)	133,704	\$ 143,944
21	Long-term Advances from Associates and Affiliates (Note 6)	149,500	149,500
22	Other Regulated Liabilities (Note 7)	 10,029	 13,636
23		\$ 293,233	\$ 307,080
24	Partner's Equity (Regulatory Deferral)	 178,093	 180,147
25	Total Liabilities and Equity	\$ 471,326	\$ 487,227

Financial Statement Effects of Rate Regulation and Legislative Changes – Note 1 Rate Base for Regulatory Purposes – Note 12 Capital Structure for Regulatory Purposes – Note 13

Statement of Income for Regulatory Purposes For the year ended December 31, 2015

### 1 Notice to Reader: Subject to approval by the New Brunswick Energy and Utilities Board

2	(in thousands of dollars)	
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3		 2015		2014
4				
5	Operating Revenue (Note 8)			
6	Gas distribution	\$ 46,999		\$ 45,651
7	Miscellaneous	663		758
8	Allowance for Funds Used During Construction	 5		7
9		47,667		46,416
10	Service & Inspection			
11	Revenue	797		757
12	Cost of goods sold	 (474)		 (403)
13		323		354
14	Total Revenue	47,990		46,770
		 ,		,
15	Expenses			
16	Operating Expenses			
17	Operating and maintenance expenses (Note 9)	10,755	\$ 1.78	11,445
18	Transportation (net)	1,401	 0.23	1,671
19		12,156	2.01	 13,116
20	Other Expenses	43	0.01	16
21		515	0.01	434
21	Bud dobt expense	010	0.00	404
22	Amortization of Property, Plant and Equipment	7,982	1.32	7,753
23	Municipal and Other Taxes	1,233	0.20	1,178
24	Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 10)	7,874	1.31	8,843
25	Amortization of Deferred Development Costs	 2,867	 0.48	2,867
26	Total Expenses	 32,671	\$ 5.41	34,207
27	Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base	15,320		12,564
28	Regulatory Deferral	 (2,053)		829
29	Regulated Return on Equity (Note 11)	\$ 13,267		\$ 13,393
30	Total GJs	6,033,931		

Financial Statement Effects of Rate Regulation and Legislative Changes – Note 1 Details of Affiliate Transactions – Note 14

Notes to 2015 Regulatory Financial Results For the year ended December 31, 2015

### 1 Note 1 Financial Statement Effects of Rate Regulation and Legislative Changes

- 2 The Public Utility's primary business activities are subject to regulation by the New Brunswick Energy
- 3 and Utilities Board (EUB). The Public Utility follows accounting practices prescribed by its regulator or
- 4 stipulated in approved ratemaking decisions that are subject to examination and approval by the EUB
- 5 and are similar to those being used by other enterprises in the gas distribution industry in Canada.
- 6 Accordingly, the timing and recognition of certain revenues and expenses may differ from that otherwise
- 7 expected under generally accepted accounting principles (GAAP) applicable to non-regulated
- 8 operations. The ultimate recoverability of costs incurred is dependent upon the approval of the EUB.
- 9 Rate regulation creates differences between the manner in which the Public Utility accounts for
- 10 transactions or events and how they would be accounted for if the Public Utility was not subject to rate
- 11 regulation. The differences in accounting treatment include:
- 12 The EUB permits an "allowance for funds used during construction" (AFUDC) to be included in the rate
- 13 base. In addition, AFUDC is included in the cost of property, plant and equipment and is depreciated
- 14 over future periods as part of the total cost of the related asset, based on the expectation that
- 15 depreciation expense, including the AFUDC component, will be approved for inclusion in future rates.
- 16 AFUDC for rate-regulated entities includes both an interest component and a cost of equity component.
- 17 In the absence of rate regulation, GAAP would permit the capitalization of only the interest component.
- 18 Therefore, the initial set up of the equity component as a capitalized asset and the corresponding
- 19 revenue recognized during the construction phase would not be recognized nor would the subsequent
- 20 depreciation of the asset.
- 21 As prescribed by the EUB, the Public Utility does not recognize gains and losses on the sale of Enbridge
- 22 Utility Gas (EUG) in the statement of income and uses a purchase gas variance account to defer the
- 23 gain or loss on sale. Non-regulated enterprises would normally account for the gain or loss in the
- 24 statement of income or comprehensive income.
- 25 Enbridge Inc., on behalf of the Public Utility, maintains a pension plan which provides defined benefit
- 26 pension benefits to employees. As prescribed by the EUB, contributions made to the plan are expensed
- 27 as paid, consistent with the recovery of such costs in rates. Under GAAP, pension costs and obligations
- 28 for defined benefit pension plans are determined using the projected benefit method and are charged to
- 29 income as services are rendered.
- 30 The Public Utility had been subject to non-traditional regulation which recognized its immature nature.
- 31 Unlike many similar utilities, the Public Utility's rates were not set on a cost based methodology. Prior to
- 32 October 1, 2012, the Public Utility's rates were set exclusively based upon a market based methodology,
- 33 and were based on a targeted savings over alternate fuel for end use customers. This rate setting
- 34 methodology had been approved by the EUB for use during the development period after which rates
- 35 are expected to be cost based.

Notes to 2015 Regulatory Financial Results For the year ended December 31, 2015

### 1 Note 1 Financial Statement Effects of Rate Regulation and Legislative Changes (continued)

- 2 In December 2011, the Province of New Brunswick introduced legislation that outlined new rate classes,
- 3 and a new rate setting methodology for the Public Utility. The legislation subsequently received
- 4 proclamation on January 18, 2012, with the supporting Rates and Tariffs Regulation being filed April 16,
- 5 2012.
- 6 The legislation noted above also provided direction with regards to the regulatory deferral account, which
- 7 the EUB had historically approved to capture the difference between the Public Utility regulated
- 8 revenues and its revenue requirement, which non-regulated enterprises would not recognize. Based on
- 9 the legislative changes, the Public Utility is no longer permitted to depreciate, amortize, earn a return on,
- 10 or otherwise consider the regulatory deferral account when calculating its revenue requirement. In
- 11 response to this legislation, the Public Utility has not considered the deferral account for the purpose of
- 12 establishing the revenue requirement. However, it will remain as an asset on Enbridge Gas New
- 13 Brunswick's balance sheet as it remains an asset of the Public Utility for regulatory purposes. Similarly,
- 14 the capital structure associated with the regulatory deferral account will also remain on the balance
- 15 sheet. However, the debt and equity associated with the regulatory deferral account are not considered
- when calculating the allowed rate of return for the Public Utility.

(in thousands of dollars)

# Note 2 Property, Plant & Equipment

1	2015					2014			
2				Accı	ımulated	Net Book		Net Book	Rates of
3			Cost	Amo	ortization	Value		Value	Amortization
4	Property, plant & equipment								
5	General plant								
6	Computer hardware & software		4,167	\$	(3,154)	\$ 1,013	\$	411	28.80%
7	Tools and work equipment		1,771		(835)	936		1,215	20.00%
8	Office furniture and equipment		464		(226)	238		285	4.40%
9	Transportation		1,540		(1,054)	486		517	18.45%
10	Communications		81		(81)	-		-	28.80%
11	Incentives		236		(103)	133		171	20.00%
12	Leasehold improvements		727		(627)	100		141	1
13	Subtotal		8,986		(6,080)	2,906		2,740	
14	Distribution plant								
15	Land		375		-	375		375	=
16	Rights of way and easements		189		-	189		189	=
17	Distribution mains		123,543		(27,725)	95,818		96,638	2.43%
18	Street services		61,787		(16,317)	45,470		45,103	3.83%
19	Meters and regulators		22,515		(3,873)	18,642		18,686	4.46%
20	Stations		16,046		(5,873)	10,173		9,337	4.40%
21	Subtotal		224,455		(53,788)	170,667		170,328	
22	Total plant in service		233,441		(59,868)	173,573		173,068	
23	Construction work in progress		836			 836	_\$_	1,357	-
24	Total property, plant & equipment	\$	234,277	\$	(59,868)	\$ 174,409	\$	174,425	

 $<sup>24\,</sup>$  1 - Amortized over the term of the related leases.

(in thousands of dollars)

# Note 3 Deferred Development Costs - Net

1					mulated	Ne	2015 t Book	ı	2014 Net Book	Rates of
3	Franchise fee		1.500	Amo	rtization		Value		Value A	mortization 5.00%
4			,	ф.	(1,225)	•	275	ф.		5.00%
Э	Total deferred development costs, net	<b>D</b>	1,500	<u> </u>	(1,225)	<u> </u>	275	<b>D</b>	350	

# Note 4 Development O&M Capitalized Costs - Net

6						2015	2014	
7			Acc	umulated		Net Book	Net Book	Rates of
8		Cost	Am	ortization		Value	Value 1	Amortization
9	Development O&M capitalized costs	\$ 114,952	\$	(23,334)	_\$_	91,618	\$ 94,409	2.43%
10	Total development O&M capitalized costs, net	\$ 114,952	\$	(23,334)	\$	91,618	\$ 94,409	

(in thousands of dollars)

# Note 5 Other Regulated Assets

1			2015	 2014
2	Cash & Short Term Investments	\$	5,386	\$ 8,394
3	Accounts Receivable		16,969	22,206
4	Inventory		1,108	1,028
5	Long term receivable		502	 3,306
6		\$_	23,965	\$ 34,934

Notes to 2015 Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

# Note 6 Long-term Advances from Associates and Affiliates

1 2						2015 Cost of Debt				2014 Cost of Debt	
3		Issue Date	Maturity Date	Amount	Enbridge Inc.	EGNB	Regulated	Amount	Enbridge Inc.	EGNB	Regulated
4	Promissory Note	30-Mar-05	30-Mar-15	-	-	-	-	6,000	5.04%	6.93%	6.04%
5	Promissory Note	28-Dec-05	28-Dec-15	-	-	-	-	14,000	4.59%	6.53%	5.59%
6	Promissory Note	19-Dec-06	19-Dec-16	-	-	-	-	18,000	4.82%	6.52%	5.82%
7	Promissory Note	12-Dec-12	20-Dec-17	20,000	5.54%	5.85%	6.54%	20,000	5.54%	5.85%	6.54%
8	Promissory Note	12-Dec-12	9-Dec-19	15,000	4.63%	5.63%	5.63%	15,000	4.63%	5.63%	5.63%
9	Promissory Note	22-Sep-10	22-Sep-15	-	-	-	-	4,000	3.25%	4.25%	4.25%
10	Promissory Note	12-Dec-12	30-Dec-21	14,000	3.50%	4.50%	4.50%	14,000	3.50%	4.50%	4.50%
11	Promissory Note	8-Jan-13	8-Jan-20	7,500	3.67%	4.67%	4.67%	7,500	3.67%	4.67%	4.67%
12	Promissory Note	24-Feb-14	26-Feb-18	25,000	4.16%	5.16%	5.16%	25,000	4.16%	5.16%	5.16%
13	Promissory Note	24-Mar-14	24-Mar-17	5,000	3.69%	4.69%	4.69%	5,000	3.69%	4.69%	4.69%
14	Promissory Note	29-Dec-14	28-Dec-18	21,000	3.72%	4.72%	4.72%	21,000	3.72%	4.72%	4.72%
15	Promissory Note	30-Mar-15	29-Mar-19	6,000	3.45%	4.45%	4.45%	-	-	-	-
16	Promissory Note	15-Sep-15	15-Sep-19	18,000	3.84%	4.84%	4.84%	-	-	-	-
17	Promissory Note	15-Sep-15	15-Sep-20	18,000	4.23%	5.23%	5.23%	-	-	-	-
18	Total long-term adv	ances									
19	from associates an			\$ 149,500	4.27%	5.31%	5.27%	\$ 149,500	4.65%	5.86%	5.65%

<sup>20</sup> The cost of debt of EGNB is limited to the actual borrowing rate of Enbridge Inc. plus 1%.

(in thousands of dollars)

# Note 7 Other Regulated Liabilities

	 2015	2014
Due to Affiliated Companies	\$ -	\$ -
Accounts Payable	7,472	8,258
Long Term Payable	880	1,067
Long Term Deferred Post Employment Liabilities	 1,677	 4,311
	\$ 10,029	\$ 13,636

Notes to 2015 Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

# Note 8 Operating Revenue

### a. Gas Distribution

1		2015					
2 3	Revenue	Customers	Throughput TJs		Revenue	Customers	Throughput TJs
4 Small general service (SGS)	\$ 4,907	8,288	631	\$	9,713	10,245	937
5 Mid-general service (MGS)	15,653	3,117	1,186		12,698	1,399	935
6 Large general service (LGS)	13,443	435	1,529		9,554	436	1,218
7 Contract general service (CGS)	5,423	91	790		5,720	87	1,089
8 Industrial contract general service (ICGS)	7,319	9	1,848		7,758	11	2,404
9 Off peak service (OPS)	 254	15	50		208	15_	51
10 Total	\$ 46,999	11,955	6,034	\$	45,651	12,193	6,634

11 1 Terajoule (TJ) = 1,000 Gigajoules (GJ)

(in thousands of dollars)

# Note 8 Operating Revenue (continued)

### b. Miscellaneous

1			2015		2014
	Agent billing and collection Other miscellaneous revenue	\$	189 474_	\$	176 582
4	Total miscellaneous	\$	663	\$	758
5 6	Details of Agent Billing and Collection Reve (in dollars)	enues			
7	Agent billing and collection		2015		2014
8	Small general service (SGS)	\$	122,800	\$	139,213
9	Mid-general service (MGS)	Ψ	49,190	Ψ	19,865
10	Large general service (LGS)		14,128		13,646
11	Contract general service (CGS)		2,092		2,561
12	Industrial contract general service (ICGS)		365		364
13	Off peak service (OPS)		757		714
14	Total agent billing and collection revenue	\$	189,332	\$	176,363

(in thousands of dollars)

# **Note 9 Operating and Maintenance Expenses**

1	 2015	2014				
2 Corporate management	\$ 1,105	\$	1,062			
3 Corporate administration	438		464			
4 Financial reporting	1,367		947			
5 Information technology	1,650		1,216			
6 Regulatory & upstream	747		1,123			
7 Sales & marketing	1,263		1,007			
8 Distribution & maintenance	5,707		5,201			
9 Customer care	1,234		1,214			
10 Human resources	1,815		3,768			
11 Gas transportation and related activities	 1,401		1,671			
40 Total union to conitalization	40.707		47.070			
12 Total prior to capitalization	 16,727		17,673			
13 Total capitalized	4,571		4,557			
14 Total expense	\$ 12,156	\$	13,116			

(in thousands of dollars)

# Note 10 Interest on Amounts Due to Associates & Affiliates and Other Interest

1		 2015	 2014
2	Interest on long-term debt	\$ 7,862	\$ 8,537
3	Other interest (revenue)/expense	10	303
4	AIDC - allowance for funds used during construction (debt component)	 2	3
5	Total interest on amounts due to associates & affiliates and other interest	\$ 7,874	\$ 8,843

# Note 11 Regulated Return on Equity

6		 2015	 2014
7 8	Regulated return on equity AEDC - allowance for funds used during construction (equity component)	\$ 13,264	\$ 13,389 4
9	Total regulated return on equity	\$ 13,267	\$ 13,393

(in thousands of dollars)

# Note 12 Rate Base for Regulatory Purposes

1			2015	2014			
2	Property, plant & equipment						
3 4 5	Cost Accumulated amortization Net	\$	233,441 (59,868) 173,573	\$	226,676 (53,608) 173,068		
6	Deferred charges				0,000		
7 8 9	Franchise fee, at cost Accumulated amortization Net		1,500 (1,225) 275		1,500 (1,150) 350		
10 11 12	Development O&M capitalized costs Accumulated amortization Net		114,952 (23,334) 91,618		114,952 (20,543) 94,409		
13	* Deferral account						
14	Total deferred charges		91,893		94,759		
15	Term deposit		2,966		2,962		
16	Working capital allowance		1,458		1,535		
17	Total rate base	\$	269,890	\$	272,324		
18	Average rate base		271,075	\$	274,752		
19	* Deferral account excluded for rate ma	king	purposes				

<sup>20</sup> Effective January 1, 2012

(in thousands of dollars)

# Note 13 Capital Structure for Regulatory Purposes

1			2015		2014
2	Capital structure				
3	Long-term debt	\$	149,500	\$	149,500
4	Equity		133,704		143,944
5	Total	\$	283,204	\$	293,444
6	Capital structure percentage				
7	Long-term debt		52.79%		50.95%
8	Equity		47.21%		49.05%
9	Total		100.00%		100.00%
10	Capital structure average percentage for regu	lato	ry purpose:	S	
11	Long-term debt		55.00%		55.00%
12	Equity		45.00%		45.00%
13	Total		100.00%		100.00%
14	Weighted cost of capital for regulatory purpos	es			
15	Long-term debt		2.89%		3.10%
	Equity		4.91%		4.91%
17	Total		7.80%		8.01%

(in thousands of dollars)

# Note 14 **Details of Affiliate Transactions**

1 _			bridge Inc.	Enbridge Gas stribution Inc.	Er S	nbridge nployee ervices nada Inc.	Ga	zifère Inc.	Co	Total Affiliate onsulting and Services	Total onsulting and Services	Affiliate Expenditure as Percent of Total Consulting and Services
2 <b>F</b>	or the period ending December 31,	2015										
3	Corporate management	\$	_	\$ 158	\$	-	\$	-	\$	158	\$ 379	42%
4	Sales & marketing		-	-		-		-		-	267	0%
5	Human resources		152	13		-		-		165	224	74%
6	Distribution & maintenance		-	485		-		-		484	1,778	27%
7	Budget & regulatory		-	3		-		-		3	613	1%
8	Financial reporting		3	127		7		-		137	343	40%
9	Customer care		-	-		-		821		821	946	87%
10	Corporate administration		371	9		-		-		380	380	100%
11	Gas transportation & related		-	124		-		-		124	124	100%
12	Information technology		918	11		-		-		930	1,135	82%
13 <b>T</b>	otal	\$	1,444	\$ 930	\$	7	\$	821	\$	3,202	\$ 6,189	52%
14 <b>F</b>	or the period ending December 31,	2014										
15	Corporate management	\$	_	\$ 155	\$	-	\$	-	\$	155	\$ 336	46%
16	Sales & marketing		-	-		-		-		-	461	0%
17	Human resources		142	34		-		-		175	203	86%
18	Distribution & maintenance		-	560		-		-		560	1,116	50%
19	Budget & regulatory		-	-		-		-		-	993	0%
20	Financial reporting		-	74		-		-		74	226	33%
21	Customer care		-	-		-		845		845	890	95%
22	Corporate administration		410	8		-		-		418	418	100%
23	Gas transportation & related		-	178		-		_		178	192	93%
24	Information technology	-	484	183						667	787	85%
25 <b>T</b>	otal	\$	1,036	\$ 1,192	\$	-	\$	845	\$	3,072	\$ 5,622	55%

Enbridge Gas New Brunswick Schedule 4.1-2015 Actuals

(in thousands of dollars)

# Note 15 Service & Inspection Profitability Margin

1		2015		2014
	•		•	
2 Revenues as per regulatory financial statements	\$	797	\$	757
3	\$	797	\$	757
4 Less: Cost of goods sold				
5 COGS as per regulatory financial statements	\$	474	\$	403
6	\$	474	\$	403
7 Adjusted net margin	\$	323	\$	354
8 Less: Allocated expenses				
9 O&M expenses	\$	288	\$	360
10 Cost of capital		8		12
11 Depreciation		20		24
12 Billing services (Customer Care)		3		2
13 Bad debt expense		14		23
	\$	333	\$	421
14 Net revenue (loss)	\$	(10)	\$	(67)

(in thousands of dollars)

# Note 16 System Expansion Portfolio Test

1	2015		15 Actual	2014 Actual		
2	Capital					
3	Main	\$	579	\$	857	
4	Service Line		1,162		934	
5	Sales Incentive		-		-	
6	Meter & Regulators		(597)		286	
7	O&M Capitalized to Main		647		1,080	
8	O&M Capitalized to Service Line		1,461		1,951	
9	O&M Capitalized to Meter & Regulators		547		582	
10	Total Capital		3,799		5,690	
11	Cost of Capital		7.81%		8.01%	
12	Depreciation Rates					
13	Main		2.43%		2.43%	
14	Service Line		3.83%		3.83%	
15	Meter & Regulators		4.46%		4.46%	
19	Sales Incentives		20.00%		20.00%	
17	Net Annual Impact on Revenue Requirement					
18	Energy (GJs)		83,424		137,365	
19	Revenue	\$	772	\$	782	
20	Less:					
21	Depreciation: Mains (item 1 + item 5) * item 10		30		47	
22	Depreciation: Service Line (item 2 + item 6) * item 11		100		110	
23	Depreciation: Sales Incentive (item 3 * item 13)		0		0	
24	Depreciation: Meter & Regulator (item 4 + item 7) * item 12		(2)		39	
25	Cost of Capital (item 8 * item 9)		297		456	
26	Annual Impact	\$	347	\$	52	
27	Revenue/Cost Ratio		182%		120%	