



## Appendix D

Reports for Retention, Incentive and Winback Programs  
for the year ending December 31, 2018

## Retention Program Report as at December 31, 2018

	Customer	Rate Class	Contract Obligation	Annual Revenue Saved
1				
2	Customer 1	LGS	\$ 6,000	\$ 28,008
3	Customer 2	LGS	\$ 6,000	\$ 23,739
4	Customer 3	LGS	\$ 6,000	\$ 28,205
5	Customer 4	MGS	\$ 2,613	\$ 11,074
6	Customer 5	MGS	\$ 5,200	\$ 14,721
7	Customer 6	MGS	\$ 1,950	\$ 11,422
8	Customer 7	MGS	\$ 2,050	\$ 11,646
9	Customer 8	MGS	\$ 6,000	\$ 17,654
10	Customer 9	LGS	\$ 1,700	\$ 21,498
11	Customer 10	LGS	\$ 3,100	\$ 16,367
12	Customer 11	MGS	\$ 650	\$ 2,303
13			<b>\$ 41,263</b>	<b>\$ 186,637</b>

**2018 Residential Incentives (December 31, 2018)**

	Customer	Amount Payable	Annual Throughput	2 Years Revenue		Customer	Amount Payable	Annual Throughput	2 Years Revenue
1									
2	Customer 1	\$ 2,000	90	\$ 2,209	52	Customer 51	\$ 2,000	89	\$ 1,969
3	Customer 2	\$ 2,000	89	\$ 2,190	53	Customer 52	\$ 500	42	\$ 841
4	Customer 3	\$ 1,050	67	\$ 1,755	54	Customer 53	\$ 2,000	113	\$ 1,531
5	Customer 4	\$ 500	89	\$ 2,190	55	Customer 54	\$ 2,000	79	\$ 1,201
6	Customer 5	\$ 2,000	89	\$ 2,190	56	Customer 55	\$ 2,000	89	\$ 1,298
7	Customer 6	\$ 2,000	89	\$ 2,190	57	Customer 56	\$ 950	48	\$ 899
8	Customer 7	\$ 2,000	93	\$ 2,269	58	Customer 57	\$ 950	48	\$ 899
9	Customer 8	\$ 1,650	67	\$ 1,755	59	Customer 58	\$ 2,000	89	\$ 1,298
10	Customer 9	\$ 2,000	82	\$ 2,051	60	Customer 59	\$ 2,000	93	\$ 1,337
11	Customer 10	\$ 1,100	55	\$ 1,518	61	Customer 60	\$ 2,000	89	\$ 1,298
12	Customer 11	\$ 1,100	55	\$ 1,518	62	Customer 61	\$ 2,000	89	\$ 1,298
13	Customer 12	\$ 1,100	55	\$ 1,518	63	Customer 62	\$ 2,000	93	\$ 1,337
14	Customer 13	\$ 1,100	55	\$ 1,518	64	Customer 63	\$ 2,000	89	\$ 1,298
15	Customer 14	\$ 1,100	55	\$ 1,518	65	Customer 64	\$ 2,000	89	\$ 1,298
16	Customer 15	\$ 1,100	55	\$ 1,518	66	Customer 65	\$ 2,000	93	\$ 1,337
17	Customer 16	\$ 1,100	55	\$ 1,518	67	Customer 66	\$ 2,000	89	\$ 1,298
18	Customer 17	\$ 1,100	55	\$ 1,518	68	Customer 67	\$ 2,000	101	\$ 1,415
19	Customer 18	\$ 1,100	55	\$ 1,518	69	Customer 68	\$ 1,050	89	\$ 1,298
20	Customer 19	\$ 1,100	55	\$ 1,518	70	Customer 69	\$ 2,000	89	\$ 1,298
21	Customer 20	\$ 1,100	55	\$ 1,518	71	Customer 70	\$ 2,000	89	\$ 1,298
22	Customer 21	\$ 1,100	55	\$ 1,518	72	Customer 71	\$ 2,000	77	\$ 1,181
23	Customer 22	\$ 1,100	55	\$ 1,518	73	Customer 72	\$ 2,000	89	\$ 1,298
24	Customer 23	\$ 1,100	55	\$ 1,518	74	Customer 73	\$ 1,600	89	\$ 1,298
25	Customer 24	\$ 1,100	55	\$ 1,518	75	Customer 74	\$ 2,000	111	\$ 1,512
26	Customer 25	\$ 1,100	55	\$ 1,518	76	Customer 75	\$ 1,400	89	\$ 1,298
27	Customer 26	\$ 1,100	55	\$ 1,518	77	Customer 76	\$ 2,000	89	\$ 1,298
28	Customer 27	\$ 1,100	55	\$ 1,518	78	Customer 77	\$ 2,000	89	\$ 1,298
29	Customer 28	\$ 1,100	55	\$ 1,518	79	Customer 78	\$ 2,000	89	\$ 1,298
30	Customer 29	\$ 1,100	55	\$ 1,518	80	Customer 79	\$ 2,000	89	\$ 1,298
31	Customer 30	\$ 1,100	55	\$ 1,518	81	Customer 80	\$ 2,000	89	\$ 1,298
32	Customer 31	\$ 1,100	55	\$ 1,518	82	Customer 81	\$ 2,000	89	\$ 1,298
33	Customer 32	\$ 1,100	55	\$ 1,518	83	Customer 82	\$ 600	71	\$ 1,123
34	Customer 33	\$ 1,100	55	\$ 1,518	84	Customer 83	\$ 1,500	67	\$ 1,084
35	Customer 34	\$ 1,100	55	\$ 1,518	85	Customer 84	\$ 1,350	67	\$ 1,084
36	Customer 35	\$ 1,100	55	\$ 1,518	86	Customer 85	\$ 500	30	\$ 723
37	Customer 36	\$ 1,100	55	\$ 1,518	87	Customer 86	\$ 1,700	89	\$ 1,298
38	Customer 37	\$ 1,100	55	\$ 1,518	88	Customer 87	\$ 2,000	89	\$ 1,298
39	Customer 38	\$ 1,100	55	\$ 1,518	89	Customer 88	\$ 2,000	97	\$ 1,376
40	Customer 39	\$ 1,100	55	\$ 1,518	90	Customer 89	\$ 2,000	89	\$ 1,298
41	Customer 40	\$ 1,100	101	\$ 2,427	91		\$ 136,500	6671	\$ 138,021
42	Customer 41	\$ 2,000	54	\$ 1,498					
43	Customer 42	\$ 1,600	89	\$ 2,190					
44	Customer 43	\$ 2,000	89	\$ 2,190					
45	Customer 44	\$ 2,000	83	\$ 2,071					
46	Customer 45	\$ 2,000	89	\$ 2,190					
47	Customer 46	\$ 2,000	89	\$ 2,190					
48	Customer 47	\$ 2,000	89	\$ 2,190					
49	Customer 48	\$ 2,000	150	\$ 3,394					
50	Customer 49	\$ 2,000	89	\$ 2,190					
51	Customer 50	\$ 1,500	67	\$ 1,755					

**Propane Winback Program Report as at December 31, 2018**

	<b>Customer</b>	<b>Rate Class</b>	<b>Contract Obligation</b>	<b>Annual Revenue</b>
1				
2	Customer 1	SGS	\$ 1,725	\$ 1,776
3	Customer 2	MGS	\$ 1,350	\$ 2,352
4	Customer 3	MGS	\$ 1,350	\$ 3,633
5	Customer 4	SGS	\$ 1,350	\$ 1,949
6	Customer 5	MGS	\$ 3,699	\$ 3,941
7	Customer 6	MGS	\$ 3,734	\$ 3,973
8	Customer 7	MGS	\$ 1,992	\$ 4,082
9	Customer 8	MGS	\$ 2,351	\$ 4,246
10	Customer 9	LGS	\$ 2,487	\$ 8,350
11			<b>\$ 20,038</b>	<b>\$ 34,301</b>