## **Schedule 3**

# 2010 Revised Financial Statements with notes

## **Enbridge Gas New Brunswick**

Balance Sheet for Regulatory Purposes For the year ended December 31, 2010

## Notice to Reader: Subject to approval by the New Brunswick Energy and Utilities Board

(in thousands of dollars)

Assets	 2010	 2009
Regulated Assets		
Property, Plant and Equipment (Note 1)  Gas Distributor Plant in Service - Net (includes AFUDC capitalized during 2010 of \$86.9)	\$ 156,205	\$ 147,529
Contruction Work In Progress - Gas Distributor Plant	 1,651	 1,382
Total Property, Plant & Equipment	157,856	148,911
Deferred Charges Deferred Development Costs - Net (Note 2)	851	1,151
Development O&M Capitalized Costs - Net (Note 3)	96,409	88,378
Regulatory Deferral	 171,427	 155,377
Total Deferred Charges	268,687	244,906
Short Term Investments	 2,957	 2,955
Total Regulated Assets	429,500	 396,772
Other Regulated Assets	21,071	16,483
Total Assets	\$ 450,571	\$ 413,255
Liabilities and Partner's Equity		
Partner's Equity	\$ 192,143	\$ 185,523
Long-term Advances from Associates and Affiliates (Note 4)	233,650	212,650
Other Regulated Liabilities	24,778	 15,082
Total Liabilities and Equity	\$ 450,571	\$ 413,255

Rate Base for Regulatory Purposes – Note 9
Capital Structure for Regulatory Purposes – Note 10
Financial Statement Effects of Rate Regulation - Note 12

## **Enbridge Gas New Brunswick**

Statement of Income for Regulatory Purposes For the year ended December 31, 2010

## Notice to Reader: Subject to approval by the New Brunswick Energy and Utilities Board

(in thousands of dollars)

Revenue           Operating Revenue (Note 5)         38,466         \$ 26,162           Miscellaneous         264         281           Income from Investments         -         44           Allowance for Funds Used During Construction         87         3           Installation Services         6,787         7,664           Revenue         6,787         7,664           Cost of goods sold         (5,790)         (6,221)           Total Revenue         39,814         27,964           Expenses         Operating Expenses         7,142         4,586           Operating Expenses         353         311           Amortization of Property, Plant and Equipment         5,637         5,035           Municipal and Other Taxes         1,088         1,053           Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)         14,058         12,355           Amortization of Deferred Development Costs         2,967         2,898           Total Expenses         31,245         26,238           Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base         8,569         1,726			2010		2009
Gas distribution Miscellaneous         \$ 38,466 224         \$ 26162 281           Income from Investments         - 44           Allowance for Funds Used During Construction         87         34           Installation Services Revenue         6,787 7,664 (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (6,221) (5,790) (5,790) (6,221) (5,790) (5,					
Miscellaneous         264         281           Income from Investments         -         44           Allowance for Funds Used During Construction         87         34           Allowance Services         38,817         26,521           Revenue         6,787         7,664           Cost of goods sold         (5,790)         (6,221)           Cost of goods sold         39,814         27,964           Expenses         Operating Expenses         7,142         4,586           Operating Expenses         7,142         4,586         363         311           Amortization of Property, Plant and Equipment         5,637         5,035           Municipal and Other Taxes         1,088         1,053           Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)         14,058         12,355           Amortization of Deferred Development Costs         2,967         2,898           Total Expenses         31,245         26,238           Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base         8,569         1,726           Regulatory Deferral         16,076         22,640		¢.	20.400	ф	00.400
Income from Investments   -   44   Allowance for Funds Used During Construction   87   34   34   38,817   26,521   38,817   26,521   38,817   26,521   38,817   7,664   6,787   7,664   6,789   6,221   7,664   7,679   7,621   7,62		Ф		Ф	
Allowance for Funds Used During Construction         87         34           Installation Services         38,817         26,521           Revenue         6,787         7,664           Cost of goods sold         (5,790)         (6,221)           997         1,443           Total Revenue         39,814         27,964           Expenses         Operating Expenses           Operating Expenses         7,142         4,586           Bad debt expense         353         311           Amortization of Property, Plant and Equipment         5,637         5,035           Municipal and Other Taxes         1,088         1,053           Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)         14,058         12,355           Amortization of Deferred Development Costs         2,967         2,898           Total Expenses         31,245         26,238           Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base         8,569         1,726           Regulatory Deferral         16,076         22,640	Wildeliai iedus		204		201
Installation Services   Revenue   6,787   7,664   (5,790)   (6,221)   (6,2	Income from Investments		-		44
Natial lation Services   Revenue   6,787   7,664   (5,790)   (6,221)   (6,221)   (6,221)   (7,900)   (7,	Allowance for Funds Used During Construction		87		34
Natial lation Services   Revenue   6,787   7,664   (5,790)   (6,221)   (6,221)   (6,221)   (7,790)   (6,221)   (7,790)   (7,			38.817		26.521
Revenue Cost of goods sold         6,787 (5,790) (6,221)         7,664 (5,790) (6,221)           Total Revenue         39,814         27,964           Expenses Operating Expenses Operating and maintenance expenses (Note 6) Bad debt expense         7,142 4,586 Bad debt expense         4,586 Bad debt expense           Municipal and Other Taxes         1,088 1,053         311           Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)         14,058 12,355           Amortization of Deferred Development Costs         2,967 2,898           Total Expenses         31,245 26,238           Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base         8,569 1,726           Regulatory Deferral         16,076 22,640	Installation Services		00,0		_0,0
Total Revenue         39,814         27,964           Expenses			6,787		7,664
Total Revenue         39,814         27,964           Expenses	Cost of goods sold		(5,790)		(6,221)
Expenses           Operating Expenses           Operating and maintenance expenses (Note 6)         7,142         4,586           Bad debt expense         353         311           Amortization of Property, Plant and Equipment         5,637         5,035           Municipal and Other Taxes         1,088         1,053           Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)         14,058         12,355           Amortization of Deferred Development Costs         2,967         2,898           Total Expenses         31,245         26,238           Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base         8,569         1,726           Regulatory Deferral         16,076         22,640			997		1,443
Expenses           Operating Expenses           Operating and maintenance expenses (Note 6)         7,142         4,586           Bad debt expense         353         311           Amortization of Property, Plant and Equipment         5,637         5,035           Municipal and Other Taxes         1,088         1,053           Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)         14,058         12,355           Amortization of Deferred Development Costs         2,967         2,898           Total Expenses         31,245         26,238           Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base         8,569         1,726           Regulatory Deferral         16,076         22,640					
Operating ExpensesOperating and maintenance expenses (Note 6) Bad debt expense7,142 3534,586 311Amortization of Property, Plant and Equipment5,6375,035Municipal and Other Taxes1,0881,053Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)14,05812,355Amortization of Deferred Development Costs2,9672,898Total Expenses31,24526,238Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base8,5691,726Regulatory Deferral16,07622,640	Total Revenue		39,814		27,964
Operating and maintenance expenses (Note 6) Bad debt expense 7,142 4,586 Bad debt expense 353 311  Amortization of Property, Plant and Equipment 5,637 5,035  Municipal and Other Taxes 1,088 1,053  Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7) 14,058 12,355  Amortization of Deferred Development Costs 2,967 2,898  Total Expenses 31,245 26,238  Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base Regulatory Deferral 16,076 22,640	Expenses				
Bad debt expense353311Amortization of Property, Plant and Equipment5,6375,035Municipal and Other Taxes1,0881,053Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)14,05812,355Amortization of Deferred Development Costs2,9672,898Total Expenses31,24526,238Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base8,5691,726Regulatory Deferral16,07622,640					
Amortization of Property, Plant and Equipment5,6375,035Municipal and Other Taxes1,0881,053Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)14,05812,355Amortization of Deferred Development Costs2,9672,898Total Expenses31,24526,238Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base8,5691,726Regulatory Deferral16,07622,640			•		,
Municipal and Other Taxes1,0881,053Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)14,05812,355Amortization of Deferred Development Costs2,9672,898Total Expenses31,24526,238Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base8,5691,726Regulatory Deferral16,07622,640	Bad debt expense		353		311
Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7) 14,058 12,355  Amortization of Deferred Development Costs 2,967 2,898  Total Expenses 31,245 26,238  Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base 8,569 1,726  Regulatory Deferral 16,076 22,640	Amortization of Property, Plant and Equipment		5,637		5,035
Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)14,05812,355Amortization of Deferred Development Costs2,9672,898Total Expenses31,24526,238Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base8,5691,726Regulatory Deferral16,07622,640	Municipal and Other Taxes		1,088		1,053
Amortization of Deferred Development Costs2,9672,898Total Expenses31,24526,238Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base8,5691,726Regulatory Deferral16,07622,640					
Total Expenses 31,245 26,238 Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base 8,569 1,726 Regulatory Deferral 16,076 22,640	Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 7)		14,058		12,355
Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base 8,569 1,726  Regulatory Deferral 16,076 22,640	Amortization of Deferred Development Costs		2,967		2,898
Regulatory Deferral         16,076         22,640	Total Expenses		31,245		26,238
Regulatory Deferral         16,076         22,640	Income before Extraordinary Items. Regulatory Deferral and Return on Rate Rase		8.569		1.726
			0,000		.,3
	Regulatory Deferral		16,076		22,640
Regulated Return on Equity (Note 8)         \$ 24,645         \$ 24,366	Regulated Return on Equity (Note 8)	\$	24,645	\$	24,366

**Details of Affiliate Transactions** – Note 11

Note 1 **Property, Plant & Equipment** 

					2010		2009	
		Ad	ccumulated		Net Book	et Book N		Rates of
	Cost	Α	Amortization		Value		Value	Amortization
Property, plant & equipment								
General plant								
Computer hardware & software	\$ 3,865	\$	(3,021)	\$	844	\$	803	28.80%
Tools and work equipment	761		(217)		544		503	5.30%
Office furniture and equipment	494		(140)		354		340	4.40%
Transportation	1,117		(168)		949		710	11.80%
Communications	87		(26)		61		_	28.80%
Leasehold improvements	651		(324)		327		409	1
Subtotal	6,975		(3,896)		3,079		2,765	
Distribution plant								
Land	375		-		375		375	-
Rights of way and easements	166		-		166		156	-
Distribution mains	103,669		(13,944)		89,725		85,733	2.43%
Street services	45,827		(7,274)		38,553		35,434	3.83%
Meters and regulators	16,442		(2,847)		13,595		11,766	3.83%
Stations	13,302		(2,590)		10,712		11,300	4.40%
Subtotal	179,781		(26,655)		153,126		144,764	
Total plant in service	186,756		(30,551)		156,205		147,529	
Construction work in progress	1,651				1,651		1,382	-
Total property, plant & equipment	\$ 188,407	\$	(30,551)	\$	157,856	\$	148,911	

<sup>1 -</sup> Amortized over the term of the related leases.



#### Note 2 **Deferred Development Costs - Net**

					2010	2010 2009		9		
	Cost		Accumulated Amortization				Net Book Value			Rates of Amortization
Franchise fee Deferred carrying costs	\$ 1,500 1,784	\$	(850) (1,583)	\$	650 201	\$	725 426	5.00% 20.00%		
Total deferred development costs, net	\$ 3,284	\$	(2,433)	\$	851	\$	1,151	1		

#### Note 3 **Development O&M Capitalized Costs - Net**

					2010	2009	
	Cost	_	Accumulated Amortization		Net Book Value	Net Book Value	Rates of Amortization
Development O&M capitalized costs	\$ 105,913	\$	(9,504)	\$	96,409	\$ 88,378	2.43%
Total development O&M capitalized costs, net	\$ 105,913	\$	(9,504)	\$	96,409	\$ 88,378	



Note 4 Long-term Advances from Associates and Affiliates

				2010 Cost of Debt					2009 Cost of Debt	
	Issue Date	Maturity Date	Amount	Enbridge Inc.	EGNB	Regulated	Amount	Enbridge Inc.	EGNB	Regulated
Promissory Note	6-Feb-01	6-Feb-11	6,150	6.33%	7.95%	7.33%	6,150	6.33%	7.95%	7.33%
Promissory Note	28-Jun-02	29-Jun-12	6,000	6.08%	7.89%	7.08%	6,000	6.08%	7.89%	7.08%
Promissory Note	23-Dec-02	24-Dec-12	7,500	6.50%	7.41%	7.50%	7,500	6.50%	7.41%	7.50%
Promissory Note	26-Jun-03	27-Jun-13	13,000	5.62%	6.96%	6.62%	13,000	5.62%	6.96%	6.62%
Promissory Note	30-Dec-03	30-Dec-13	14,000	5.34%	7.14%	6.34%	14,000	5.34%	7.14%	6.34%
Promissory Note	23-Mar-04	24-Mar-14	14,000	5.33%	6.69%	6.33%	14,000	5.33%	6.69%	6.33%
Promissory Note	30-Nov-04	28-Nov-14	21,000	5.69%	6.95%	6.69%	21,000	5.69%	6.95%	6.69%
Promissory Note	30-Mar-05	30-Mar-15	6,000	5.04%	6.93%	6.04%	6,000	5.04%	6.93%	6.04%
Promissory Note	28-Dec-05	28-Dec-15	14,000	4.59%	6.53%	5.59%	14,000	4.59%	6.53%	5.59%
Promissory Note	19-Dec-06	19-Dec-16	21,000	4.82%	6.52%	5.82%	21,000	4.82%	6.52%	5.82%
Promissory Note	20-Dec-07	20-Dec-17	29,000	5.54%	5.85%	6.54%	29,000	5.54%	5.85%	6.54%
Promissory Note	19-Dec-08	19-Dec-13	15,000	6.85%	7.85%	7.85%	15,000	6.85%	7.85%	7.85%
Promissory Note	25-Jun-09	25-Jun-14	25,000	4.37%	5.37%	5.37%	25,000	4.37%	5.37%	5.37%
Promissory Note	9-Dec-09	9-Dec-19	21,000	4.63%	5.63%	5.63%	21,000	4.63%	5.63%	5.63%
Promissory Note	24-Aug-10	24-Aug-15	12,000	3.22%	4.22%	4.22%	-			
Promissory Note	22-Sep-10	22-Sep-15	9,000	3.25%	4.25%	4.25%				
Total long-term advan	ces									
from associates and	affiliates	-	\$ 233,650	5.26%	6.48%	6.26%	\$ 212,650	5.47%	6.74%	6.47%

The cost of debt of EGNB is limited to the actual borrowing rate of Enbridge Inc. plus 1%.



#### Note 5 **Operating Revenue**

## a. Gas Distribution

	2010				2009				
	Revenue	Customers	Throughput TJs		Revenue	Customers	Throughput TJs		
Small general service (SGS)	\$ 9,554	9,183	794	\$	6,982	8,404	793		
General service (GS)	10,299	1,325	935		7,559	1,507	1,063		
Contract general service (CGS)	10,860	300	1,014		6,501	246	1,011		
Contract large general service (CLGS-LFO)	7,000	25	1,380		4,680	24	1,367		
Contract large general service (CLGS-HFO)	736	9	1,059		418	9	974		
Off peak service	 17	13	1		22	14	3		
Total	\$ 38,466	10,855	5,183	\$	26,162	10,204	5,211		

<sup>1</sup> Terajoule (TJ) = 1,000 Gigajoules (GJ)



#### Note 5 **Operating Revenue (continued)**

## b. Miscellaneous

	 2010	 2009
Agent billing and collection Other miscellaneous revenue	\$ 124 140	\$ 125 156
Total miscellaneous	\$ 264	\$ 281

## **Details of Agent Billing and Collection Revenues**

(in dollars)

	2010	2009
Agent billing and collection		
Small general service (SGS)	\$ 98,515	\$ 96,602
General service (GS)	16,008	18,902
Contract general service (CGS)	7,769	8,213
Agent billing		
Contract large general service (CLGS-LFO)	741	306
Contract large general service (CLGS-HFO)	368	396
Contract large volume service (CLVOPS)	-	-
Off peak service (OPS)	788	917
Total agent billing and collection revenue	\$ 124,189	\$ 125,336



#### Note 6 **Operating and Maintenance Expenses**

	 2010	 2009
Corporate management	\$ 1,190	\$ 1,128
Corporate administration	1,134	984
Financial reporting	691	715
Information technology	972	919
Regulatory & upstream	1,982	1,372
Sales & marketing	7,150	6,872
Distribution & maintanance	5,669	5,763
Customer care	1,297	1,342
Human resources	1,769	1,786
Gas transportation and related activities	1,144	1,141
Total	22,998	 22,022
Capitalized to:		
Property, plant & equipment	5,399	6,267
Development O&M capitalized costs	 10,457	11,169
Total capitalized	15,856	 17,436
Total	\$ 7,142	\$ 4,586



#### Note 7 Interest on Amounts Due to Associates & Affiliates and Other Interest

	 2010	 2009
Interest on long-term debt	\$ 13,959	\$ 12,164
Other interest expense	67	180
AIDC - allowance for funds used during construction (debt component)	32	11
Total interest on amounts due to associates & affiliates and other interest	\$ 14,058	\$ 12,355

#### Note 8 **Regulated Return on Equity**

	 2010	 2009	
Regulated return on equity AEDC - allowance for funds used during construction (equity component)	\$ 24,590 55	\$ 24,344 22	
Total regulated return on equity	\$ 24,645	\$ 24,366	



#### Note 9 **Rate Base for Regulatory Purposes**

	2010	2009
Property, plant & equipment		
Cost	\$ 186,756	\$ 172,216
Accumulated amortization	 (30,551)	 (24,687)
Net	156,205	147,529
Deferred charges		
Franchise fee, at cost	1,500	1,500
Accumulated amortization	(850)	(775)
Net	650	725
Development O&M capitalized costs	105,913	95,456
Accumulated amortization	(9,504)	(7,078)
Net	 96,409	 88,378
Deferred carrying costs, at cost	1,784	1,784
Accumulated amortization	(1,583)	 (1,358)
Net	201	426
Deferral account	171,427	 155,377
Total deferred charges	268,687	244,906
Term deposit	2,957	2,955
Working capital allowance	 1,859	 1,757
Total rate base	\$ 429,708	\$ 397,147
Average rate base	\$ 410,675	\$ 374,523



#### **Capital Structure for Regulatory Purposes** Note 10

		2010	 2009
Capital structure			
Long-term debt Equity	\$	233,650 192,143	\$ 212,650 185,523
Total	\$	425,793	\$ 398,173
Capital structure percentage			
Long-term debt Equity Total		54.87% 45.13% 100.00%	 53.41% 46.59% 100.00%
Capital structure average percentage for reg	ulato	ry purposes	\$
Long-term debt Equity Total		53.92% 46.08% 100.00%	 50.00% 50.00% 100.00%
Weighted cost of capital for regulatory purpo	ses		
Long-term debt Equity Total		3.38% 5.99% 9.37%	 3.25% 6.50% 9.75%



Note 11 **Details of Affiliate Transactions** 

	Ope	bridge rational ervices	Enb	ridge Inc.	Со	nbridge mmercial rvices Inc.	ibridge Gas Distribution Inc.		Gazifère Inc.	Co	al Affiliate onsulting d Services	Total onsulting d Services	Affiliate Expenditure as Percent of Total Consulting and Services
For the period ending Decemb	er 31,	2010											
Corporate management	\$	-	\$	27	\$	-	\$ 31	9	-	\$	58	\$ 293	20%
Sales & marketing		-		-		-	148		-		148	1,497	10%
Human resources		-		22		-	74		-		96	240	40%
Distribution & maintenance		-		-		-	432		-		432	1,149	38%
Budget & regulatory		-		-		-	1		-		1	1,874	0%
Financial reporting		-		35		-	20		-		55	195	28%
Customer care		-		-		-	46		603		649	676	96%
Corporate administration		-		1,047		-	10		-		1,057	1,057	100%
Gas transportation & related		104		-		-	-		-		104	95	109%
Information technology		-		131		-	279				410	519	79%
Total	\$	104	\$	1,262	\$	-	\$ 1,041	Ş	603	\$	3,010	\$ 7,595	40%
For the period ending Decemb	er 31,	2009											
Corporate management	\$	-	\$	69	\$	_	\$ 32	9	\$ -	\$	101	\$ 265	38%
Sales & marketing		-		-		-	-		-		-	982	0%
Human resources		-		45		-	23		-		68	204	33%
Distribution & maintenance		-		5		-	624		-		629	1,562	40%
Budget & regulatory		-		-		-	3		-		3	1,307	0%
Financial reporting		-		30		-	20		-		50	185	27%
Customer care		-		-		-	31		586		617	647	95%
Corporate administration		-		987		-	5		-		992	992	100%
Gas transportation & related		60		-		-	-		-		60	60	100%
Information technology		-		158		31	256		-		445	537	83%
Total	\$	60	\$	1,294	\$	31	\$ 994	,	\$ 586	\$	2,965	\$ 6,741	44%



### Note 12 Financial Statement Effects of Rate Regulation

The Partnership's primary business activities are subject to regulation by the New Brunswick Energy and Utilities Board (EUB). The Partnership follows accounting practices prescribed by its regulator or stipulated in approved ratemaking decisions that are subject to examination and approval by the EUB and are similar to those being used by other enterprises in the gas distribution industry in Canada. Accordingly, the timing and recognition of certain revenues and expenses may differ from that otherwise expected under generally acceptable accounting principles (GAAP) applicable to non-regulated operations. The ultimate recoverability of costs incurred is dependant upon the approval of the EUB.

Rate regulation creates differences between the manner in which the Partnership accounts for transactions or events and how they would be accounted for if the Partnership was not subject to rate regulation. The differences in accounting treatment include:

The Partnership is subject to non-traditional regulation which recognizes its immature nature. Unlike many similar utilities, the Partnership's rates are market, not cost, based. Rates charged by the Partnership are based on a targeted savings over alternate fuel for end use customers. This rate setting methodology has been approved by the EUB for use during the development period after which rates are expected to be cost based. The EUB has approved a regulatory deferral account to capture the difference between the Partnership's regulated revenues and its revenue requirement which non-regulated enterprises would not recognize.

The EUB permits an "allowance for funds used during construction" (AFUDC) to be included in the rate base. In addition, AFUDC is included in the cost of property, plant and equipment and is depreciated over future periods as part of the total cost of the related asset, based on the expectation that depreciation expense, including the AFUDC component, will be approved for inclusion in future rates. AFUDC for rate-regulated entities includes both an interest component and a cost of equity component. In the absence of rate regulation, GAAP would permit the capitalization of only the interest component. Therefore, the initial set up of the equity component as a capitalized asset and the corresponding revenue recognized during the construction phase would not be recognized nor would the subsequent depreciation of the asset.

As prescribed by the EUB, the Partnership does not recognize gains and losses on the sale of natural gas in the statement of income and uses a purchase gas variance account to defer the gain or loss on sale. Non-regulated enterprises would normally account for the gain or loss in the statement of income or comprehensive income.

As allowed by the EUB, the Partnership capitalizes certain operating and maintenance expenses incurred during the Partnership's development period. Non-regulated enterprises may expense certain of these costs in the period incurred.

Enbridge Inc., on behalf of the Partnership, maintains a pension plan which provides defined benefit pension benefits to employees. As prescribed by the EUB, contributions made to the plan are expensed as paid, consistent with the recovery of such costs in rates. Under GAAP, pension costs and obligations for defined benefit pension plans are determined using the projected benefit method and are charged to income as services are rendered.

Enbridge Gas New Brunswick Enbridge Gaz Nouveau-Brunswick

## **I&S Profitability Margin**

					 2010
Revenues as per regulatory financial stateme Revenue adjustment for warranty provision	ents				\$ 6,787 23
Less: Cost of goods sold					
COGS as per regulatory financial statements	;		\$	5,790	
Billing services	5	3			
Adjustment for Utility labour costs		57			
· · · · · · -			-	60	5,850
Adjusted net margin					\$ 960
Less: Allocated expenses					
O&M expenses			\$	1,296	
Cost of capital				98	
Depreciation				85	
Bad debt expense				106	1,585
Total net revenue (loss)					\$ (625)

## **System Expansion Portfolio Test**

		2010
ltem	Capital	
1	Main	\$ 4,321
2	Service Line/ Meter	3,495
3	Sales Incentive	4,064
4	O&M Capitalized to Main	1,949
5	O&M Capitalized to Service Line / Meter	3,449
6	O&M Capitalized to Development O&M	6,393
7	Total Capital	23,671
	0	0.050/
8	Cost of Capital	9.35%
	Depreciation Rates	
9	Main, Sales Incentives & Development O&M	2.43%
10	Service Line/ Meter	3.83%
	Net Annual Impact on Revenue Requirement	
	Energy (GJs)	335,657
	Revenue	\$ 3,686
	Less:	
	Depreciation: Mains ((item 1 + item 4) * item 9)	152
	Depreciation: Service Line/ Meter ((item 2 + item 5) * item 10)	266
	Depreciation: Sales Incentive (item3 * item 9)	99
	Depreciation: Development O&M (item 6 * item 9)	155
	Cost of Capital (item 7 * item 8)	 2,214
	Annual Impact	\$ 800

## **Development Period Test**

	 2010
Revenue Requirement	\$ 55,788
Capitalized O&M Expenses <sup>1</sup>	11,791
1 year amortization of Deferral Account <sup>2</sup>	 5,713
Total Revenue Requirement	\$ 73,291
Total Gas Distribution Revenues	 38,466
Excess/(Shortfall)	\$ (34,825)

<sup>&</sup>lt;sup>1</sup> Capitalized O&M amount does not include capitalized incentives <sup>2</sup> Assumes 30 year amortization period