Schedule 9

2011 Budget Assumptions

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The following assumptions were used by EGNB in the development of its 2011 Budget:

Budget Item Assumption				
Major Assumptions				
Cost of Capital	ROE of 12.75%, as proposed by EGNB in Cost of Capital proceeding (NBEUB 2010-003)			
50/50 debt/equity ratio.				
	Cost of debt maintained at Enbridge Inc. cost of borrowing plus 1%			
Inflation	Cost of living increase of 2% applied to salaries only			
Property, Plant & Equipment	nt			
Computer Hardware	Detailed review of requirements, scheduled replacements and upgrades			
Computer Software	Detailed review of requirements and upgrades			
Tools and Work	Detailed review of requirements, scheduled replacements and improvements			
Equipment				
Office Furniture and	Detailed review of requirements and scheduled equipment replacements			
Equipment				
Transportation	Detailed review of requirements and scheduled replacements			
Equipment				
Leasehold	Detailed review of requirements, scheduled replacements and improvements			
Improvements				
Land	No incremental land acquisitions			
Distribution Mains	Based on anticipated new mains to support attachments not on main in the communities currently served			
	at forecast costs, with allowance for main relocations and sewer conflict resolution, as well as the			
	inclusion of a strategic project			
Street Services	Based on anticipated attachments at forecast unit rates			
Meters and Regulators	Based on anticipated attachments at forecast unit rates with incremental automated meter reading costs			
	also included			
Stations	Based on historic station costs and anticipated projects related to an existing and proposed station			

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Budget Item	Assumption				
Accumulated	Based on Board approved amortization rates				
Amortization					
Net Book Value	Cost less Accumulated Amortization				
Construction Work in	There will be the same value of work in progress open at the end of 2011 as there was at the beginning of				
Progress	2011				
Deferred Charges					
Deferred Development	Deferred Development Costs less amortization at Board approved rate. No additions.				
Costs - Net					
Development O&M	Forecast additions to Development O&M based on capitalization of O&M expenses less amortization at				
Capitalized Costs - Net	Board approved rate				
Regulatory Deferral	Forecast difference between revenues and revenue requirement				
Short Term Investments Maritimes & Northeast Pipeline Firm Service Agreement security deposit remains constant					
Non-Ratebase Assets					
Cash, & Short Term Estimated cash requirements based on an assessment of cash flow items					
Investments					
Accounts Receivable	30 days to receive cash for Distribution Revenue, Gas Sales and ABC, monthly forecast data relied upon				
Inventory	No significant changes in level of inventory forecasted				
Partners Equity	Assumed equity levels progress back to 50% by the end of 2011				
Long-term Advances from	Outstanding promissory notes at the end of 2010 and new debt required to fund operations in 2011.				
Associates and Affiliates	Budget assumes a retirement of one note and the issuance of one note, for a net reduction in long term				
	debt of \$5.15 million.				
Non-Ratebase Liabilities					
Short Term	Estimated short term borrowing position at year end to manage cash flow				
Indebtedness					

Budget Item	Assumption	n												
Accounts Payable	30 days for payment on obligations related to:													
	- 78% of O&M expenses excluding salary and benefits													
	- property tax													
	- firm service agreement													
	- natural gas costs													
	- installation and service activities													
	60 days for payment on obligations related to:													
		of O&N				salarie	s and b	enefits						
		- 100% of salary and benefits												
		ces, met												
		in progr		om prop	erty, p	lant and	d equip	ment						
		ral plant												
Long Term Deferred	Forecast ye	ear end b	oalance	for 201	l0 assu	med to	remain	consta	nt in 20	011				
Post Employment														
Liabilities														
Average Rate Base	Forecast ti													
Capital Structure	Natural pro	ogression	n of del	bt/equit	y ratio	toward	s optim	al 50/5	0 durin	ng 2011	-			
Operating Revenue	г													
Cumulative Customers	Forecast co								`					,
	additions forecast for 2011, as shown below, based on a review of historic attachment rates and assessment of current market potential. 2011 Forecast Customer Additions						rates and							
										0	0		5	
	SGSRE	Jan 6	Feb	Mar 9	Apr 8	May 5	Jun 23	Jul 29	Aug 36	Sep 55	Oct 51	Nov 48	Dec 49	Total 333
	SGSRO SGSC	22 10	8 8	4 8	4 5	12 7	18 8	23 8	32 7	49 18	40 27	34 24	36 14	282 144
	GS CGS	8 2	8 2	- 4	- 2	5 4	8 3	- 4	8 2	11 8	18 2	8 2	11 2	95 27
	LFO HFO	-	-	-	-	-	-	-	-	-	-	-	-	-
	OPS CLVOPS	-	-	-	-	-	-	-	-	-	-	-	-	-
		48	40	25	19	33	60	64	85	141	138	116	112	881

Budget Item	Assumption				
Throughput	The total throughput forecast is developed based on historic consumption for existing customers, adjusted				
	for normal weather and expected consumption for customers that are forecast to be attached based on a standard profile and the time of year that they are forecast to be attached.				
	The standard profile, in GJs, assumed for customer additions is:				
	JanFebMarAprMayJunJulAugSepOctNovDecTotalSGSRE - Retrofit161414964222471190				
	SGSRE - Retrofit 16 14 14 9 6 4 2 2 2 4 7 11 90 SGSRE - NC 14 12 12 8 5 3 2 2 2 3 6 9 77 SGSRO 14 12 11 8 5 3 2 2 2 3 6 9 75				
	SGSRE - Retrofit 16 14 14 9 6 4 2 2 2 4 7 11 90 SGSRE - NC 14 12 12 8 5 3 2 2 2 3 6 9 77 SGSRO 14 12 11 8 5 3 2 2 2 3 6 9 75 SGSC 39 36 30 15 9 6 4 4 4 6 13 23 188				
	GS 116 92 86 49 43 18 18 18 18 31 49 73 612				
	CGS 580 483 451 258 225 97 97 97 97 161 258 419 3,220				
Rates	Board approved market-based rates for January to March 2011. April to December 2011 rates assume				
	market-based rates based on 21-day average market data at August 3, 2010, excluding the LFO block 1				
	rate in 2011, which assumes the Board approved rate effective July 1, 2011 based on June 3, 2010				
	decision of the Board. Rates for LFO block 2 and 3 remain unchanged. LFO block 1 size reduced to				
	22,000 GJs based on June 3, 2010 decision of the Board.				
	2011 Rates (monthly)				
	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec SGSRE \$ 8.3846 \$ 8.3846 \$ 10.5108 \$ 10.5108 \$ 10.5108 \$ 10.5108 \$ 10.5108 \$ 10.5108 \$ 10.5108 \$ 10.5108				
	SGSRO 10.7106 10.7106 10.7106 12.0959 12.0959 12.0959 12.0959 12.0959 12.0959 12.0959 12.0959 12.0959				
	SGSC 11.5142 11.5142 13.0647 1				
	CGS 11.8155 11.8155 13.3020 13.3020 13.3020 13.3020 13.3020 13.3020 13.3020 13.3020 13.3020 13.3020				
	LFO 6.4324 6.4324 6.4324 6.4324 6.4324 6.4324 8.7786 8.7788 8.7788 8.7788 8.7788 8.7788 8.7788 8.7788 8.7788 8.7788 8.778				
	LFO3 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800 0.0800				
	HFO 0.6357 0.6357 1.9509 1.9509 1.9509 1.9509 1.9509 1.9509 1.9509 1.9509 1.9509 1.9509				
	OPS 9.3119 9.3119 10.4624 10.4				
Distribution Revenue	Assumed throughput * assumed rates				
ABC Revenue	Number of ABC and AB customers plus capture of new additions based on historic data times existing				
	rates				
Other Miscellaneous	0.2% interest on Maritimes & Northeast Pipeline Firm Service Agreement security deposit				
Revenue					

Budget Item	Assumption					
Allowance for Funds Used	Based on 25% of CWIP eligible for allowance for funds used during construction ("AFUDC") times the					
During Construction	weighted average cost of capital ("WACC")					
Installation Services						
Revenue	Based on anticipated customer attachments at historical capture percentages for conversions done by					
	EGNB or 3rd party contractor on behalf of EGNB					
Cost of Goods Sold	Service cost of goods sold ("COGS") based on the percentage of revenue from historic experience.					
	Installation COGS based on remaining cost after applying assumed margins on different types of job					
Operating expenses						
Operating and	Based on input by department managers for	2011				
Maintenance Expenses						
Capitalized to Property,	O&M budget capitalized based on the follow	wing percentage assumptions:				
Plant and Equipment	cent suaget capitanzea susca on the form	2011				
and Development	Corporate management	64.69%				
O&M	Corporate administration	65.00%				
Joan	Financial Reporting	65.68%				
	Information Technology	53.75%				
	Regulatory	64.58%				
	Sales & Marketing					
	Sales and Marketing	69.40%				
	Incentives	100.00%				
	Distribution & maintanance					
	Operations	46.53%				
	Installation Services	71.72%				
	Customer Care	1.66%				
	Human Resources	58.14%				
	Gas transportation and related activities	0.00%				
	For 2011, 100% of the Operations O&M	expenses capitalized are capitalized to Property, Plant and				
	Equipment and 100% of the Incentives, Sales and Marketing and Installation Services O&M am					
capitalized are capitalized to Development O&M. Remaining capitalized expenses are alloc						
Property, Plant and Equipment or Development O&M on a prorata basis, based on the direct allocation						

Budget Item	Assumption
Bad debt expense	0.4% of yearly Distribution Revenue, Installation Revenue, and Gas Sales Revenue
Amortization of Property,	Based on Board approved amortization rates
Plant and Equipment	
Municipal and Other	Existing tax rates applied to existing tax base plus additions
Taxes	
Interest on Amounts Due	Based on actual and assumed interest rates for each promissory note associated with the long-term
to Associates & Affiliates	advances from associates and affiliates
and Other Interest	
Amortization of Deferred	Based on Board approved amortization rate
Development Costs	
Regulatory Deferral	Forecast difference between revenues and revenue requirement
Tax	Accumulated tax loss carry forward used in 2011
Regulated Return on	Average rate base * return on equity * equity proportion of capital structure
Equity	

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