Department Name: Sales

O&M Expenses Total \$	Sales	1,195,066
		•
Capital	Sales	0.0%
Customer/Industry Growth	Sales	93.1%
Existing Customer Base	Sales	6.9%

Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25330.60101.000000.00000	Base Pay	Employee Time	764,790	0.0%	92.9%	7.1%	
25322.000.25330.60109.000000.00000	Temporary Payroll	Employee Time	-	0.0%	92.9%	7.1%	
25322.000.25330.60117.000000.00000	Vacation Pay	Employee Time	-	0.0%	92.9%	7.1%	
25322.000.25330.60129.000000.00000	Scheduled Overtime	Employee Time	-	0.0%	92.9%	7.1%	
25322.000.25330.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	0.0%	92.9%	7.1%	
25322.000.25330.60133.000000.00000	Sick Pay	Employee Time	-	0.0%	92.9%	7.1%	
25322.000.25330.60139.000000.00000	Commission Pay	Employee Time	276,552		92.9%	7.1%	Consistent with time allocation
25322.000.25330.60401.000000.00000	Employee Training & Development		10,000		100.0%	0.0%	training is focused on customer growth
25322.000.25330.60411.000000.00000	Awards and Allowances		-			0.070	j
25322.000.25330.60412.000000.00000	Employee Recognition		-				
25322.000.25330.61001.000000.00000	Tools		-				
25322.000.25330.61011.000000.00000	Uniforms and Protective Clothing	Employee Time	500		92.9%	7.1%	Consistent with time allocation
25322.000.25330.61103.000000.00000	Stationary Printing	Employee Time	-		02.070	71170	Consistent with time direction
25322.000.25330.61105.000000.00000	Copier & Other Office Supplies	Employee Time	4,800		92.9%	7 1%	Consistent with time allocation
25322.000.25330.61113.000000.00000	Computer Equipment Supplies	Employee Time	- 1,000		02.070	71170	Consistent with time direction
25322.000.25330.61116.000000.00000	GIS Data Refresh		_				
25322.000.25330.61117.000000.00000	Other Procurement costs		-				
25322.000.25330.61201.000000.00000	Public Awareness & Promotional Items		10.000		100.0%	0.0%	Growth related
25322.000.25330.61299.000000.00000	Other Materials & Supplies		2,000		100.0%		Growth related
25322.000.25330.61503.000000.00000	Legal Fees		5.000		100.0%		Growth related
25322.000.25330.61511.000000.00000	Professional Consulting (D&B subscription service)		-		100.070	0.070	O TO WAT TO LACOU
25322.000.25330.61511.IC0037.00000	Professional Consulting Fees: CW Call Centre		-				
25322.000.25330.61511.FG9160.00000	Professional Consulting Fees: Casitron		-				
25322.000.25330.61715.000000.00000	Postage and Courier		-				
25322.000.25330.62017.000000.00000	Building Operations-Materials		-				
25322.000.25330.70005.000000.00000	Office Rent		-				
25322.000.25330.70105.000000.00000	Other Equipment & Rents & Leases		-				
25322.000.25330.70301.000000.00000	Other Rents and Leases		-				
25322.000.25330.70401.000000.00000	Telecoms - Monthly Landlines	Employee Time	12,000		92.9%	7.1%	Consistent with time allocation
25322.000.25330.70405.000000.00000	Cellular & Mobile Phones	Employee Time	10,200		92.9%		Consistent with time allocation
25322.000.25330.70501.000000.00000	Travel: Airfare		-				
25322.000.25330.70503.000000.00000	Travel: Ground Transportation	Employee Time	86,400		92.9%	7.1%	Consistent with time allocation
25322.000.25330.70505.000000.00000	Travel: Accomodation	Employee Time	7,520		92.9%	7.1%	Consistent with time allocation
25322.000.25330.70507.000000.00000	Travel: Meals & Entertainment	Employee Time	16,800		92.9%		Consistent with time allocation
25322.000.25330.70509.000000.00000	Travel: Other	1 .,	-				
25322.000.25330.70511.000000.00000	Conference and registration fees		-				İ
25322.000.25330.70807.000000.00000	Sponsorships		-				İ
25322.000.25330.70809.000000.00000	Trade & Civic Memberships		1.500		100.0%	0.0%	networking focus growth related
25322.000.25330.60141.000000.00000	Misc	Employee Time	(12,996)		92.9%		Consistent with time allocation
25322.000.25330.61559.FG9160.00000	Advertising & PR: Misc. Sales Expense	p.o, ooo	(.2,550)		32.070	70	
			1,195,066	0.0%	93.1%	6.9%	1

Department Name: Marketing

O&M Expenses Total \$	Marketing	1,696,355
Capital	Marketing	0.0%
Customer/Industry Growth	Marketing	76.4%
Existing Customer Base	Marketing	23.6%

Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25332.60101.000000.00000	Base Pay	Employee Time	482,415	0.0%	77.8%	22.2%	
25322.000.25332.60109.000000.00000	Temporary Payroll	Employee Time	-	0.0%	77.8%	22.2%	
25322.000.25332.60117.000000.00000	Vacation Payroll	Employee Time	-	0.0%	77.8%	22.2%	
25322.000.25332.60119.000000.00000	Severance Pay	Employee Time	-	0.0%	77.8%	22.2%	
25322.000.25332.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	0.0%	77.8%	22.2%	
25322.000.25332.60133.000000.00000	Sick Pay	Employee Time	-	0.0%	77.8%	22.2%	
25322.000.25332.60139.000000.00000	Commission Pay		-				
25322.000.25332.60401.000000.00000	Employee Training & Development		-				
25322.000.25332.61011.000000.00000	Uniforms & Protective Clothing		-				
25322.000.25332.61103.000000.00000	Stationary Printing & Drafting Supplies		20,000			100.0%	All growth activities taken from Promotions
25322.000.25332.61105.000000.00000	Copier & Other Office Supplies		-				
25322.000.25332.61109.000000.00000	Books and Subscriptions		-				
25322.000.25332.61113.000000.00000	Computer Equipment Supplies		-				
25322.000.25332.61117.000000.00000	Other Procurement costs		-				
25322.000.25332.61201.000000.00000	Public Awareness & Promo items		-				
25322.000.25332.61299.000000.00000	Other Materials & Supplies		-				
25322.000.25332.61511.000000.00000	Professional Consulting Fees (Research)		100,000		70.0%	30.0%	CSAT studies are existing customer and account for 30% of total budget
25322.000.25332.61559.000000.00000	Advertising & Public Relations		978,250		80.0%	20.0%	Some corporate communications work accounts for 20%
25322.000.25332.61601.000000.00000	Contract Services & Temp Labour		-				
25322.000.25332.61715.000000.00000	Postage Courier		-				
25322.000.25332.62016.000000.00000	Building Operations- Materials		-				
25322.000.25332.70105.000000.00000	Other Equipment Rents & Leases		-				
25322.000.25332.70301.000000.00000	Photocopier	Employee Time	10,510		77.8%	22.2%	Same as employee split
25322.000.25332.70401.000000.00000	Telephones - Landlines	Employee Time	22,176		77.8%	22.2%	Same as employee split
25322.000.25332.70405.000000.00000	Telephones - Cellular	Employee Time	2,000		77.8%	22.2%	Same as employee split
25322.000.25332.70409.000000.00000	Other Telecom Services		-				
25322.000.25332.70501.000000.00000	Travel: Airfare		-				
25322.000.25332.70503.000000.00000	Travel: Ground Transportation	Employee Time	12,000		77.8%		Same as employee split
25322.000.25332.70505.000000.00000	Travel: Accomodation	Employee Time	2,000		77.8%	22.2%	Same as employee split
25322.000.25332.70507.000000.00000	Travel: Meals & Entertainment	Employee Time	6,000		77.8%	22.2%	Same as employee split
25322.000.25332.70509.000000.00000	Travel: Other		-				
25322.000.25332.70511.000000.00000	Conference and Registration Fees		-				
25322.000.25332.70807.000000.00000	Sponsorships		60,000		50.0%	50.0%	Supports equally growth and existing customer; includes community events, Untied Wa
25322.000.25332.70809.000000.00000	Trade & Civic Membership		-				
25322.000.25332.70899.000000.00000	Other Operating & Admin Expenses		-				
25322.000.25332.70899.MCSPEC.00000	Corporate Events		20,000		50.0%	50.0%	Internal events
25322.000.25332.74002.IC0018.25502	IC: Legal Fees		-				
25322.000.25332.82102.000000.00000	Expense Clearing		-				
25322.000.25332.60141.000000.00000	Misc	Employee Time	(18,996)		77.8%	22.2%	Same as employee split

Department Name: Installation

O&M Expenses Total \$	Installation	879,843
Capital	Installation	14.0%
Customer/Industry Growth	Installation	72.7%
Existing Customer Base	Installation	13.3%

Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25336.60101.000000.00000	Base Pay	Employee Time	642,711	14.4%	72.5%	13.1%	see employee questionnaires
25322.000.25336.60109.000000.00000	Temporary Labour	Employee Time	-	14.4%	72.5%	13.1%	see employee questionnaires
5322.000.25336.60117.000000.00000	Vacation Pay	Employee Time	-	14.4%	72.5%	13.1%	see employee questionnaires
5322.000.25336.60119.000000.00000	Severance Pay	Employee Time	-	14.4%	72.5%	13.1%	see employee questionnaires
5322.000.25336.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	14.4%	72.5%	13.1%	see employee questionnaires
5322.000.25336.60133.000000.00000	Sick Pay	Employee Time	-	14.4%	72.5%	13.1%	see employee questionnaires
5322.000.25336.60401.000000.00000	Employee Training & Development		-				
5322.000.25336.60411.000000.00000	Awards & Allowances		-				
5322.000.25336.61001.000000.00000	Tools		2,921	4.4%	82.5%	13.1%	mostly utilized for new customer installs
5322.000.25336.61009.000000.00000	Safety Related Supplies		720	4.4%	82.5%	13.1%	mostly utilized for new customer installs
5322.000.25336.61011.000000.00000	Uniforms		10,260	4.4%	82.5%	13.1%	mostly utilized for new customer installs
5322.000.25336.61103.000000.00000	Printing		- 1				
5322.000.25336.61105.000000.00000	Copier and Other Office Supplies		-				
5322.000.25336.61109.000000.00000	Books and Subscriptions		-				
5322.000.25336.61113.000000.00000	Computer Equipment Supplies						
5322.000.25336.61117.000000.00000	Other Procurement Costs		-				
5322.000.25336.61299.000000.00000	Other Materials & Supplies		8,400	4.4%	82.5%	13.1%	mostly utilized for new customer installs
322.000.25336.61503.000000.00000	Legal Fees		2,500	0.0%	20.0%	80.0%	customer claim issues
322.000.25336.61505.000000.00000	Filing Fees		-				
322.000.25336.61511.000000.00000	Professional Consulting Fees		-				
322.000.25336.61715.000000.00000	Postage Courier & Misc Freight		-				
5322.000.25336.61999.00000.00000	Other Outside Services		-				
5322.000.25336.62017.000000.00000	Building Operations-Materials		-				
5322.000.25336.62030.000000.00000	Electrical and other		-				
5322.000.25336.62309.000000.00000	Vehicle Fleet/ Operation & Maintenance	Employee Time	119.784	14.4%	72.5%	13.1%	see employee questionnaires
5322.000.25336.62311.000000.00000	Equipment Repairs & Maintenance		-	, ,			
5322.000.25336.70105.000000.00000	Other Procurement Costs		-				
5322.000.25336.70301.000000.00000	Copier and Other Office Supplies		1,608	4.4%	82.5%	13.1%	mostly utilized for new customer installs
5322.000.25336.70401.000000.00000	Telecoms - Monthly Landlines	Employee Time	8,520	14.4%	72.5%		see employee questionnaires
5322.000.25336.70405.00000.00000	Cellular and Mobile	Employee Time	13,740	14.4%	72.5%	13.1%	
322.000.25336.70409.000000.00000	Pagers	Z.iipioyee riiiie	3,772	80.0%	0.0%		used for after hours utilitry on call
5322.000.25336.70501.000000.00000	Travel: Air		3,300	4.4%	82.5%		mostly utilized for new customer equip training
5322.000.25336.70503.000000.00000	Travel: Ground Transportation		9,300	4.4%	82.5%		mostly utilized for new customer equip training
322.000.25336.70505.000000.00000	Travel: Accomodation		7,301	4.4%	82.5%		mostly utilized for new customer equip training
322.000.25336.70505.000000.00000	Travel: Accombidation Travel: Meals & Entertainment		9,360	4.4%	82.5%		mostly utilized for new customer equip training
322.000.25336.70509.000000.00000	Travel: Other			470	32.070	.3.170	za ici nen dacierner equip trairing
5322.000.25336.70511.000000.00000	Conference and Registration Fees		2,300	4.4%	82.5%	13.1%	mostly utilized for new customer equip training
3322.000.25336.70511.000000.00000	Vehicle Licensing		2,000	7.470	JZ.J/0	10.170	meet, dameed for new eduterner equip training
5322.000.25336.70707.000000.00000	Trade and Civic		250	4.4%	82.5%	13.1%	mostly utilized for new customer equip training
5322.000.25336.70809.000000.00000	Temporary Labour		230	7.4 /0	02.370	13.170	Iniosity dailzed for new edistorner equip trailing
5322.000.25336.74001.000000.00000 5322.000.25336.74002.000000.00000	IC: Sales Secondment		<u> </u>				
5322.000.25336.74002.000000.00000 5322.000.25336.74002.PS0209.25102	IC: Sales Secondment Fleet Services	Employee Time	45.096	14.4%	72.5%	13 1%	see employee questionnaires
	Expense Clearing	Limployee fillie	75,030	17.470	12.5/0	13.170	occ cripioyee questionnalles
5322.000.25336.82102.000000.00000	,		-				
5322.000.25336.61601.000000.00000	Contract Services and Temp Labour	Employee Time	(12,000)	14.4%	72.5%	12 10/	see employee questionnaires
5322.000.25333.60141.000000.00000	Misc	Employee filme	(12,000)	14.4%	12.5%	13.1%	see employee questionnailes
	 		879.843	14.0%	72.7%	13.3%	

Department Name: Attachments

O&M Expenses Total \$	Attachments	340,987
Capital	Attachments	21.2%
Customer/Industry Growth	Attachments	53.1%
Existing Customer Base	Attachments	25.7%

Detail on O&M Expenses

Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25338.60101.000000.00000	Base Pay	Employee Time	330,147	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.60109.000000.00000	Temporary Payroll - strategic projects	Employee Time	-	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.60117.000000.00000	Vacation Pay	Employee Time	-	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.60129.000000.00000	Scheduled Overtime	Employee Time	-	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.60133.000000.00000	Sick Pay	Employee Time	-	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.60137.000000.00000	Short Term Incentive		-				
25322.000.25338.61503.000000.00000	Legal Fees		-				
5322.000.25338.70301.000000.00000	Copier and Other Office Supplies	Employee Time	1,500	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.70401.000000.00000	Telecoms - Monthly Landlines	Employee Time	8,640	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.70405.000000.00000	Cellular and Mobile	Employee Time	1,320	15.0%	38.3%	46.7%	See Employee Questionaire(Avg for P.Wall, J.Patterson,K.McDermott)
25322.000.25338.70409.000000.00000	Pagers		-				
25322.000.25338.70501.000000.00000	Travel: Airfare		-				
25322.000.25338.70503.000000.00000	Travel: Ground Transportation	Employee Time	600	15.0%	75.0%	10.0%	See Employee Questionaire_P.Wall
25322.000.25338.70505.000000.00000	Travel: Accomodation	Employee Time	300	15.0%	75.0%	10.0%	See Employee Questionaire_P.Wall
25322.000.25338.70507.000000.00000	Travel: Meals & Entertainment	Employee Time	1,200	21.3%	53.1%	25.6%	See Employee Questionaire
25322.000.25338.70509.000000.00000	Travel: Other		-				
25322.000.25338.70809.000000.00000	Trade and Civic Memberships	Employee Time	280	15.0%	75.0%	10.0%	See Employee Questionaire_P.Wall
25322.000.25338.60141.000000.00000	MISC	Employee Time	(3,000)	21.3%	53.1%	25.6%	Utility expense adjustment
			-				
			340,987	21.2%	53.1%	25.7%	

Department Name: Logistics

O&M Expenses Total \$	Logistics	870,164
Capital	Logistics	58.8%
Customer/Industry Growth	Logistics	21.5%
Existing Customer Base	Logistics	19.7%

Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
322.000.25350.60101.000000.00000	Base Pay	Employee Time	151,704	57.5%	22.5%	20.0%	Employee Questions Documentation
322.000.25350.60107.000000.00000	Permanent Part time	Employee Time	-	57.5%	22.5%	20.0%	Employee Questions Documentation
322.000.25350.60109.000000.00000	Temporary Payroll	Employee Time	-	57.5%	22.5%	20.0%	Employee Questions Documentation
322.000.25350.60117.000000.00000	Vacation Pay	Employee Time	-	57.5%	22.5%	20.0%	Employee Questions Documentation
322.000.25350.60119.000000.00000	Severance Pay	Employee Time	-	57.5%	22.5%	20.0%	Employee Questions Documentation
322.000.25350.60129.000000.00000	Scheduled Overtime	Employee Time	-	57.5%	22.5%		Employee Questions Documentation
322.000.25350.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	57.5%	22.5%		Employee Questions Documentation
322.000.25350.60133.000000.00000	Sick Pay	Employee Time	-	57.5%	22.5%	20.0%	Employee Questions Documentation
322.000.25350.60139.000000.00000	Commission Pay		-				
322.000.25350.60401.000000.00000	Employee Training & Development		-				
22.000.25350.60411.000000.00000	Award and Allowances		-				
22.000.25350.61001.000000.00000	Tools		1,500	50.0%	30.0%		50/50 split between Utility and I&S needs
22.000.25350.61009.000000.00000	Safety Related Material		1,500	50.0%	30.0%		50/50 split between Utility and I&S needs
22.000.25350.61011.000000.00000	Uniforms & Protective Clothing	Employee Time	1,500	57.5%	22.5%		Employee Questions Documentation
22.000.25350.61101.000000.00000	Utilities		13,200	59.0%	21.0%		EUB Decision - IS Margin Review Documentation
22.000.25350.61105.000000.00000	Copier & Other Office Supplies		600	57.5%	22.5%	20.0%	Employee Questions Documentation
22.000.25350.61109.000000.00000	Books and Subscriptions		-				
322.000.25350.61117.000000.00000	Other Procurement Costs		-				
322.000.25350.61299.000000.00000	Other Materials & Supplies	Employee Time	600		22.5%		Employee Questions Documentation
322.000.25350.61503.000000.00000	Legal Fees		3,800	73.0%	21.0%		EUB Decision - IS Margin Review Documentation
322.000.25350.61709.000000.00000	Office Repairs & Maintnenance		66,000	59.0%	21.0%	20.0%	EUB Decision - IS Margin Review Documentation
322.000.25350.61715.000000.00000	Postage Courier		-				
322.000.25350.62016.000000.00000	Building Operations		-				
322.000.25350.62307.000000.00000	Vehicle/ Fleet Ops & Maintenance		-				
22.000.25350.62309.000000.00000	Vehicle/ Fleet Ops & Maintenance		19,440	50.0%	30.0%		50/50 split between Utility and I&S needs
822.000.25350.62311.000000.00000	EQUIPMENT REPAIRS AN		1,200	73.0%	21.0%		EUB Decision - IS Margin Review Documentation
322.000.25350.70005.000000.00000	Office Rent		599,064	59.0%	21.0%	20.0%	EUB Decision - IS Margin Review Documentation
322.000.25350.70105.000000.00000	Other Equipment Rent & Leases		-				
322.000.25350.70301.000000.00000	Copier and Other Office Supplies		1,500	73.0%	21.0%		EUB Decision - IS Margin Review Documentation
322.000.25350.70401.000000.00000	Telecoms - Monthly Landlines		5,400		21.0%		EUB Decision - IS Margin Review Documentation
322.000.25350.70405.000000.00000	Cellular and Mobile		2,400	73.0%	21.0%	6.0%	EUB Decision - IS Margin Review Documentation
322.000.25350.70409.000000.00000	Pagers		-				
322.000.25350.70501.000000.00000	Travel: Air		2,400	80.0%	15.0%		EUB Decision - IS Margin Review Documentation
322.000.25350.70503.000000.00000	Travel: Ground Transportation		3,000	80.0%	15.0%		EUB Decision - IS Margin Review Documentation
322.000.25350.70505.000000.00000	Travel: Accommodation		1,200	80.0%	15.0%		EUB Decision - IS Margin Review Documentation
322.000.25350.70507.000000.00000	Travel: Meals & Entertainment		1,200	80.0%	15.0%	5.0%	EUB Decision - IS Margin Review Documentation
322.000.25350.70509.000000.00000	Travel: Other		-				
322.000.25350.70511.000000.00000	Conference & Registration Fees		792		15.0%		EUB Decision - IS Margin Review Documentation
322.000.25350.70809.000000.00000	Trade & Civic Memberships		360	80.0%	15.0%	5.0%	EUB Decision - IS Margin Review Documentation
322.000.25350.70899.000000.00000	Other Operating & Admin Expense		-				
322.000.25350.70909.000000.00000	S&W Adjustment		-				
322.000.25350.70911.000000.00000	Inventory Adjustments		-				
22.000.25350.74002.IC0018.25102	IC: Corporate Legal Services		-				
22.000.25350.74002.IC0022.25102	IC: Ops & Engineering Consulting		-				
22.000.25350.74002.IC0025.25102	IC: Dispatch Service		-				
22.000.25350.74002.IC0033.25102	IC: Asset Protection		-				
22.000.25350.74002.MCSCEG.00000	IC: Purchasing & Warehouse		-				
22.000.25350.74002.PS0209.25102	IC: Fleet Services		1,800	50.0%	45.0%	5.0%	50/50 split between Utility and I&S needs
322.000.25350.82102.000000.00000	Expense Clearing		-				
22.000.25350.60141.000000.00000	Misc		(9,996)	73.0%	21.0%	6.0%	EUB Decision - IS Margin Review Documentation
				1			

Department Name: Construction & Mtce

O&M Expenses Total \$	Construction & Mtce	1,965,395
Capital	Construction & Mtce	27.3%
Customer/Industry Growth	Construction & Mtce	1.2%
Existing Customer Base	Construction & Mtce	71.5%

					% Allocated to	% Allocated to	
Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	Customer / Industry Growth	Existing Customer Base	Explanation
322.000.25351.60101.000000.00000	Base Pay	Employee Time	826,866	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60109.PP1670.00000	Temporary Payroll	Employee Time	72,000	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60109.PP2670.00000	Temporary Payroll	Employee Time	72,000	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60109.PP2670.00000 322.000.25351.60109.PP3670.00000	Temporary Payroll	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60109.PP3870.00000 322.000.25351.60117.000000.00000	Vacation Pay	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60117.000000.00000 322.000.25351.60117.PP1670.00000	Vacation Pay	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60117.PP1670.00000 322.000.25351.60117.PP2670.00000	Vacation Pay	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60117.PP2670.00000 322.000.25351.60117.PP3670.00000	Vacation Pay Vacation Pay	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60117.PP3670.00000 322.000.25351.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60131.000000.00000 322.000.25351.60131.PP1670.00000		Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60131.PP1670.00000 322.000.25351.60131.PP2670.00000	Statutory Holiday Pay	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
	Statutory Holiday Pay	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60131.PP3670.00000	Statutory Holiday Pay	Employee Time	-	44.4%	1.9%		Aggregate of ind. assessment of daily activities
322.000.25351.60133.000000.00000	Sick Pay	Employee fille	-	44.476	1.9%	33.0%	Aggregate of ind. assessment of daily activities
322.000.25351.60139.000000.00000	Commission Pay		-				
322.000.25351.60401.000000.00000	Employee Training and Development		-				
322.000.25351.60411.000000.00000	Awards and Allowances	 	-				
322.000.25351.61001.000000.00000	Tools			0.00/	0.00/	400.00/	CDVD O C-II I
322.000.25351.61009.000000.00000	Call Before You Dig		50,000	0.0%	0.0%		CBYD, One Call, Locates
322.000.25351.61011.000000.00000	Uniforms and Protective Clothing		12,000	40.0%	0.0%	60.0%	PPE for all/FR for Emergency responders
322.000.25351.61101.000000.00000	Utilities		-				
322.000.25351.61103.000000.00000	Stationery Printing		-				
322.000.25351.61105.000000.00000	Copier and Other Office Supplies						
322.000.25351.61109.000000.00000	Books and Subscriptions		-				
322.000.25351.61117.000000.00000	Other Procurement Costs		-	00.00/	0.00/	70.00/	0
322.000.25351.61299.000000.00000	Other Materials & Supplies: Mains & Services	Bi itti	35,000	30.0%	0.0%		Costs of materials/services tied to maintenance
322.000.25351.61601.000000.00000	Contract Services	Plant Maintenance/	700,839	0.0%	0.0%	100.0%	Costs of materials/services tied to maintenance
322.000.25351.61607.000000.00000	Professional/Tech As - Scully Street		-				
322.000.25351.62016.000000.00000	Building Operations		-				
322.000.25351.62017.000000.00000	Building Operations						
322.000.25351.62309.000000.00000	Vehicle/Fleet	Employee Time	157,680	44.4%	1.9%	53.8%	Based on employee time
322.000.25351.70105.000000.00000	Other Rents and leases		-				
322.000.25351.70301.000000.00000	Office Photocopiers		-				
322.000.25351.70401.000000.00000	Office Telephones	Employee Time	10,000	44.4%	1.9%		Based on employee time
322.000.25351.70405.000000.00000	Cellular & Mobile Telephones	Employee Time	30,000	44.4%	1.9%		Based on employee time
322.000.25351.70409.000000.00000	Pagers	On Call Employees	3,900	5.0%	0.0%		Pagers mainly for emergency resopnse
322.000.25351.70501.000000.00000	Travel: Airfare	Maintenance Training	3,000	10.0%	0.0%		Mainly training costs
322.000.25351.70503.000000.00000	Travel: Ground Transportation	Employee Expenses	600	50.0%	0.0%		Travel/parking for construction & Maintainance
322.000.25351.70505.000000.00000	Travel: Accomodations	Maintenance Training	3,250	30.0%	0.0%		Mainly training costs
322.000.25351.70507.000000.00000	Travel: Meals & Entertainment	Employee Expenses/Training	4,500	40.0%	20.0%	40.0%	Training/permitting/safety meetings
322.000.25351.70509.000000.00000	Travel: Other		-				
322.000.25351.70511.000000.00000	Conference and Registration Fees	Employee Time	1,300	44.4%	1.9%		Based on employee time
322.000.25351.70809.000000.00000	Trade and Civic Memberships	Employee Time	2,000	44.4%	1.9%	53.8%	Based on employee time
322.000.25351.70951.000000.00000	Invoice Price Variance		-				
322.000.25351.70961.000000.00000	Moving Average Cost		-				
322.000.25351.71109.000000.00000	Non-stock Inventory Expense		-				
322.000.25351.74002.IC0025.25102	IC: Dispatch Service		-				
322.000.25351.74002.P\$0209.25102	Fixed Internal Charges - fleet lease costs	Employee Time	77,460	44.4%	1.9%	53.8%	Based on employee time
322.000.25351.82102.000000.00000	Expense Clearing		-				
322.000.25351.60141.000000.00000	Misc		(25,000)	20.0%	0.0%	80.0%	Based on probable budget reductions
322.000.25351.60129.000000.00000	Scheduled Overtime						
322.000.25351.70707.000000.00000	Vehicle Licensing						
322.000.25351.61715.000000.00000	Postage Courier						
322.000.25351.62311.000000.00000	Equipment Repairs						
		1					

Department Name: Planning & Technical

O&M Expenses Total \$	Planning & Technical	722,902
Capital	Planning & Technical	47.1%
Customer/Industry Growth	Planning & Technical	0.2%
Existing Customer Base	Planning & Technical	52.7%

Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25352.60101.000000.00000	Base Pay	Employee Time	501,716	60.0%	0.2%	39.8%	
25322.000.25352.60109.000000.00000	Temporary Payroll	Employee Time	-	60.0%	0.2%	39.8%	
25322.000.25352.60117.000000.00000	Vacation Pay	Employee Time	-	60.0%	0.2%	39.8%	
25322.000.25352.60119.000000.00000	Severance Pay	Employee Time	-	60.0%	0.2%	39.8%	
25322.000.25352.60131.000000.00000	Statutory Holliday Pay	Employee Time	-	60.0%	0.2%	39.8%	
25322.000.25352.60133.000000.00000	Sick Pay	Employee Time	-	60.0%	0.2%	39.8%	
25322.000.25352.60401.000000.00000	Employee Training and Development		-				
25322.000.25352.61001.000000.00000	Tools		4,000	33.3%	0.0%	66.7%	Avg of M&R Tech Split
25322.000.25352.61009.000000.00000	Safety Related Supplies-Books		· -				
25322.000.25352.61011.000000.00000	Uniforms and Protective Equipment		3,000	33.3%	0.0%	66.7%	Avg of M&R Tech Split
25322.000.25352.61103.000000.00000	Stationary Printing		· -				
25322.000.25352.61105.000000.00000	Copier and Other Office		-				
25322.000.25352.61117.000000.00000	Other Procurement Costs		-				
25322.000.25352.61299.000000.00000	Other Materials & Supplies	Employee Time	6,700	60.0%	0.2%	39.8%	Avg for entire PTS Dept
25322.000.25322.61503.000000.00000	Legal Fees		· -				
25322.000.25352.61511.000000.00000	Professional Consulting Fees		-				
25322.000.25352.61601.000000.00000	Contract Services		106,475			100.0%	Snow removal and M&NP Maint Cost for Gate Stns
25322.000.25352.61999.000000.00000	Utility Costs		19,572			100.0%	NB power and Satellite for Gate Stns
25322.000.25352.62004.000000.00000	Right of Way O/S		-				
25322.000.25352.62034.000000.00000	Laboratory O/S		-				
25322.000.25352.62060.000000.00000	Measurement Equipment		-				
25322.000.25352.62309.000000.00000	Vehicle /Fleet Maintenance		49,080	33.3%	0.0%	66.7%	Avg of M&R Tech Split
25322.000.25352.70105.000000.00000	Other Equipment Rent		-				<u> </u>
25322.000.25352.70401.000000.00000	Office Telephone	Employee Time	6,720	60.0%	0.2%	39.8%	Avg for entire PTS Dept
25322.000.25352.70405.000000.00000	Cell Phones	Employee Time	6.900	60.0%	0.2%	39.8%	Ava for entire PTS Dept
25322.000.25352.70409.000000.00000	Pagers	Employee Time	1,140	60.0%	0.2%	39.8%	Avg for entire PTS Dept
25322.000.25352.70501.000000.00000	Travel: Airfare	Employee Time	3,300	60.0%	0.2%		Avg for entire PTS Dept
25322.000.25352.70503.000000.00000	Travel: Ground Transportation	Employee Time	4,262	60.0%	0.2%		Avg for entire PTS Dept
25322.000.25352.70505.000000.00000	Travel: Accomodation	Employee Time	3,575	60.0%	0.2%		Avg for entire PTS Dept
25322.000.25352.70507.000000.00000	Travel: Meals & Entertainment	Employee Time	2,520	60.0%	0.2%		Avg for entire PTS Dept
25322,000,25352,70509,000000,00000	Travel: Other Travel Expense	Employee Time	240	60.0%	0.2%		Ava for entire PTS Dept
25322.000.25352.70511.000000.00000	Conference and Registration Fees	Employee Time	1,950	60.0%	0.2%		Avg for entire PTS Dept
25322.000.25352.70809.000000.00000	Trade and Civic Memberships	Employee Time	720	60.0%	0.2%		Avg for entire PTS Dept
25322.000.25352.74002.IC0018.25102	Fixed Internal Charges	Employee Time	10.032	33.3%	0.0%		Avg of M&R Tech Split
25322.000.25352.74002.PS0209.25102	Fixed Internal Charges	1 22 2	-				<u> </u>
25322.000.25352.82102.000000.00000	Expense Clearing		-				
25322.000	Landfill		-				
25322.000.25352.60141.000000.00000	Misc	Employee Time	(9,000)	60.0%	0.2%	39.8%	
25322.000,25352.60129.00000.00000	Scheduled Overtime	1 22 2	-				
25322.000.25352.61113.000000.00000	Computer Equipment Supplies		-		İ		
25322.000.25352.70707.000000.00000	Vehicle Licensing		-		İ		
	1	•	722,902	47.1%	0.2%	52.7%	

Department Name: Service

O&M Expenses Total \$	Service	1,019,089		
Capital	Service	50.1%		
Customer/Industry Growth	Service	19.2%		
Existing Customer Base	Service	30.7%		

Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25353.60101.000000.00000	Base Pay	Employee Time	659,808	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.60105.000000.00000	Hourly Payroll	Employee Time	-	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.60117.000000.00000	Vacation Pay	Employee Time	-	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.60129.000000.00000	Scheduled On Call & Overtime	Employee Time	84,780	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.60133.000000.00000	Sick Pay	Employee Time	-	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.60139.000000.00000	Commission Pay	Retail Cost	-	0.0%	0.0%	100.0%	Paid for sales of retail maintenance plans.
25322.000.25353.60401.000000.00000	Training (Gas Technician)		-				
25322.000.25353.60411.000000.00000	Awards and Allowances		-				
25322.000.25353.61001.000000.00000	Tools	Employee Time	3,600	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.61009.000000.00000	Safety Related Supplies	Employee Time	600	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.61011.000000.00000	Uniforms and Protective Clothing	Employee Time	5,525	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.61103.000000.00000	Reprographics/Stationary Printing	Employee Time	9,000	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.61105.000000.00000	Copier and Other Office Supplies	Employee Time	315	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.61109.000000.00000	Books & Subscriptions	Employee Time	216	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.61113.000000.00000	Computer Equipment Supplies		-				
25322.000.25353.61117.000000.00000	Other Procurement Cost		_				
25322.000.25353.61201.000000.00000	Public Awareness						
25322.000.25353.61299.000000.00000	Other Materials & Supplies	Employee Time	6,996	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.61503.000000.00000	Legal Fees	Retail Cost	900	0.0%	0.0%		Legal fees to administer maintenance plan changes and inquiries.
25322.000.25353.61601.000000.00000	Contract Services	Utility Cost	91.000	100.0%	0.0%		Utility gas permits and utility contractor on call work
25322.000.25353.61715.000000.00000	Courier/ Transport	Gunty Goot		100.070	0.070	0.070	ounty gas portino and atmity sortification on call from
25322.000.25353.61999.000000.00000	Other Outside Services		-				
25322.000.25353.62016.000000.00000	Building Operations-Materials		-				
25322.000.25353.62030.000000.00000	Electrical and Other		-				
25322.000.25353.62309.000000.00000	Vehicle / Fleet Operation Maintenance	Employee Time	86.040	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.62311.000000.00000	Equipment Repairs	Employee Time	00,010	10.070	211270	00.070	opin do 70 broandonn or non ponemica.
25322.000.25353.70105.000000.00000	Other Equipment Rents and Leases		-				
25322.000.25353.70103.000000.00000	Copier and Other Office Supplies		-				
25322.000.25353.70401.000000.00000	Telecoms - Monthly Landlines	Employee Time	6.600	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.70401.000000.00000	Cellular & Mobile Phones	Employee Time	6,060	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.70409.000000.00000	Pagers	Utility Cost	3,300	100.0%	0.0%		Used for Utility emergency response.
25322.000.25353.70501.000000.00000	Travel: Airfare	Camey Cook	- 0,000	100.070	0.070	0.070	Cood for Caminy Children of Toop Stide.
25322.000.25353.70503.000000.00000	Travel: Ground Transportation	Employee Time	1.150	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.70505.000000.00000	Travel: Accomodation	Employee Time	1,275	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.70507.000000.00000	Travel: Meals & Entertainment	Employee Time	4,500	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.70509.000000.00000	Travel: Other	Zp.ojee riine	4,000	40.070	21.270	00.070	opin do 70 broandomi or nom ponormod.
25322.000.25353.70509.00000.00000	Conference and Registration	Employee Time	444	45.0%	21.2%	33.8%	Split as % breakdown of work performed.
25322.000.25353.70809.000000.00000	Trade and Civic Memberships	Employee Time	1.800	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.74002.PS0209.25102	Fleet Services	Employee Time	58,176	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.74002.F30209.25102	Misc	Employee Time	(12,996)	45.0%	21.2%		Split as % breakdown of work performed.
25322.000.25353.60141.000000.00000 25322.000.25353.62060.000000.00000	Measurement Equipment	Employee Time	(12,330)	75.070	21.2/0	33.070	Opin as 70 broakdown or work performed.
25322.000.25353.62060.000000.00000 25322.000.25353.60109.000000.00000	' '						
23322.000.23333.60109.000000.00000	Temporary Payroll						
	I		1.019.089	50.1%	19.2%	30.7%	

Department Name: Engineering QA

O&M Expenses Total \$	Engineering QA	257,155
Capital	Engineering QA	15.0%
Customer/Industry Growth	Engineering QA	0.0%
Existing Customer Base	Engineering QA	85.0%

•				% Allocated to	% Allocated to Customer /	% Allocated to Existing	
Acct No.	Account Name	Allocation Method	2010 Budget	Capital	Industry Growth	Customer Base	Explanation
5322.000.25354.60101.000000.00000	Base Pay	Employee Time	120,462	15.0%	0.0%	85.0%	-
5322.000.25354.60117.000000.00000	Vacation Pay	Employee Time	-	15.0%	0.0%	85.0%	
5322.000.25354.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	15.0%	0.0%	85.0%	
5322.000.25354.60133.000000.00000	Sick Pay	Employee Time	-	15.0%	0.0%	85.0%	
5322.000.25354.60401.000000.00000	Employee Training & Development		36,500	20.0%	0.0%	80.0%	
5322.000.25354.61001.000000.00000	Tools		300	20.0%	0.0%	80.0%	
5322.000.25354.61009.000000.00000	Safety Related Material		3,900	20.0%	0.0%	80.0%	
5322.000.25354.61011.000000.00000	Uniforms & Protective Clothing		200	20.0%	0.0%	80.0%	
5322.000.25354.61105.000000.00000	Copier		4,800	20.0%	0.0%	80.0%	
5322.000.25354.61299.000000.00000	Other Materials & Supplies		8,000	20.0%	0.0%	80.0%	
5322.000.25354.61703.000000.00000	Legal Fees		1				
5322.000.25354.61709.000000.00000	Office Repairs & Maintenance		1				
5322.000.25354.70401.000000.00000	Telecoms - Monthly Landlines		600	20.0%	0.0%	80.0%	
5322.000.25354.70405.000000.00000	Cellular & Mobile Phones		300	20.0%	0.0%	80.0%	
5322.000.25354.70409.000000.00000	Pagers		240	20.0%	0.0%	80.0%	
5322.000.25354.70503.000000.00000	Travel: Ground Transportation		3,480	20.0%	0.0%	80.0%	
5322.000.25354.70505.000000.00000	Travel: Accommodations		3,000	20.0%	0.0%	80.0%	
5322.000.25354.70507.000000.00000	Travel: Meals & Entertainment		5,820	20.0%	0.0%	80.0%	
5322.000.25354.70511.000000.00000	Conference & Registration Fees		650	20.0%	0.0%	80.0%	
5322.000.25354.70809.000000.00000	Trade & Civic Memberships	,	1,775	20.0%	0.0%	80.0%	·
5322.000.25354.74002.IC0022.25102	IC: Ops & Engineering Consulting		69,132	10.0%	0.0%	90.0%	·
5322.000.25354.60141.000000.00000	Misc	Employee Time	(2,004)	15.0%	0.0%	85.0%	
			257,155	15.0%	0.0%	85.0%	

Department Name: Regulatory

O&M Expenses Total \$	Regulatory	1,000,546
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Capital	Regulatory	0.0%
Customer/Industry Growth	Regulatory	77.5%
Existing Customer Base	Regulatory	22.5%

Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25361.60101.000000.00000	Base Pay		-	-	-		,
25322.000.25361.60109.000000.00000	Temp Payroll		-				
25322.000.25361.60117.000000.00000	Vacation Pay		-				
25322.000.25361.60119.000000.00000	Severance Pay		-				
25322.000.25361.60131.000000.00000	Statutory Holiday Pay		-				
25322.000.25361.60133.000000.00000	Sick Pay		-				
25322.000.25361.60411.000000.00000	Awards and Allowances		-				
25322.000.25361.61105.000000.00000	Copier and Other Office Supplies		-				
25322.000.25361.70401.000000.00000	Office Telephones		-				
25322.000.25361.70405.000000.00000	Cellular & Mobile Telephones		-				
25322.000.25361.70409.000000.00000	Other Telecom Services (Pagers)		-				
25322.000.25361.70501.000000.00000	Travel: Airfare	Other costs allocated	1,000	0.0%	75.0%	25.0%	Based on allocation of hearings
25322.000.25361.70503.000000.00000	Travel: Ground Transportation	Other costs allocated	1,000	0.0%	75.0%	25.0%	Based on allocation of hearings
25322.000.25361.70505.000000.00000	Travel: Accomodation	Other costs allocated	1,750	0.0%	75.0%	25.0%	Based on allocation of hearings
25322.000.25361.70507.000000.00000	Travel: Meals & Entertainment	Other costs allocated	1,800	0.0%	75.0%	25.0%	Based on allocation of hearings
25322.000.25361.70509.000000.00000	Travel: Other Travel Expense	Other costs allocated	1,000	0.0%	75.0%	25.0%	Based on allocation of hearings
25322.000.25361.70809.000000.00000	Trade & Civic Memberships		-				
25322.000.25361.61103.000000.00000	Stationary Printing						
25322.000.25361.61111.000000.00000	Audiovisual Supplies		-				
25322.000.25361.61299.000000.00000	Other Materials and Supplies		-				
25322.000.25361.61503.000000.00000	Legal Fees	Estimate of effort	300,000	0.0%	75.0%	25.0%	See Regulatory Compliance
25322.000.25361.61503.RDCPBR.00000	Legal Fees-Rates Case		-				
25322.000.25361.61507.000000.00000	Regulatory Compliance Services & Fees	Estimate of effort	600,000	0.0%	75.0%	25.0%	COS and COC will be principal effort
25322.000.25361.61511.000000.00000	Professional Consulting Fees	Direct Allocation	100,000	0.0%	100.0%	0.0%	Consulting in support of Cost of Serv
25322.000.25361.61559.000000.00000	Advertising & Public Relations		-				
25322.000.25361.61999.000000.00000	Other Outside Services		-				
25322.000.25361.74002.IC0018.25102	Fixed Internal Charges		5,000	0.0%	75.0%	25.0%	Based on allocation of hearings
25322.000.25361.74002.IC0019.25102	Fixed Internal Charges		-				
25322.000.25361.74002.IC0022.25102	Fixed Internal Charges		-				
25322.000.25361.74002.IC0026.25102	IC: Rates Group		-				
25322.000.25361.60141.000000.00000	Misc		(11,004)	0.0%	75.0%	25.0%	Reductions not associated with Cons
25322.000.25361.70899.000000.00000	Other Operating and Main						
			1.000.546	0.0%	77.5%	22.5%	

Department Name: Customer Care

O&M Expenses Total \$	Customer Care	1,292,381
Capital	Customer Care	0.0%
Customer/Industry Growth	Customer Care	2.0%
Existing Customer Base	Customer Care	98.0%

				% Allocated to	% Allocated to Customer /	% Allocated to Existing	
Acct No.	Account Name	Allocation Method	2010 Budget	Capital	Industry Growth	Customer Base	Explanation
25322.000.25362.60101.000000.00000	Base Pay	Employee Time	470,778	0.00%	1.54%	98.46%	
25322.000.25362.60109.000000.00000	Temporary Payroll - strategic projects	Employee Time	24,600	0.00%	1.54%	98.46%	
25322.000.25362.60117.000000.00000	Vacation Pay	Employee Time	-	0.00%	1.54%	98.46%	Estimated times in bringing a new customer
25322.000.25362.60119.000000.00000	Severance Pay	Employee Time	-	0.00%	1.54%	98.46%	online and includes any time spent in explaining
25322.000.25362.60129.000000.00000	Scheduled Overtime	Employee Time	12,175	0.00%	1.54%	98.46%	bills and new billing explination.
25322.000.25362.60131.000000.00000	Statutory Holiday Pay	Employee Time	-	0.00%	1.54%	98.46%	
25322.000.25362.60133.000000.00000	Sick Pay	Employee Time	-	0.00%	1.54%	98.46%	
25322.000.25362.60137.000000.00000	Short Term Incentive		-				
25322.000.25362.60139.000000.00000	Commission Pay		-				
25322.000.25362.60401.000000.00000	Employee Training & Development		-				
25322.000.25362.60412.000000.00000	Employee Recognition						
25322.000.25362.61001.000000.00000	Tools		-				
25322.000.25362.61011.000000.00000	Uniforms & Protective Clothing		3,600			100.0%	
25322.000.25362.61103.000000.00000	Stationary Printing		17,085			100.0%	
25322.000.25362.61105.000000.00000	Copier and Other Supplies		3,480			100.0%	
25322.000.25362.61109.000000.00000	Books and Subscriptions		-				
25322.000.25362.61113.000000.00000	Computer Equipment suppl		-				
25322.000.25362.61117.000000.00000	Other Procurement Cost		-				
25322.000.25362.61299.000000.00000	Other Materials & Supplies		-				
25322.000.25362.61503.000000.00000	Legal Fees		5,600			100.0%	
25322.000.25362.61511.000000.00000	Professional Consulting (D&B Subscription Service)		18,000			100.0%	
25322.000.25362.61511.IC0017.00000	Professional Consulting (CW: Work Requests)		-				
25322.000.25362.61511.IC0024.00000	Professional Consulting (CW: File Management)		-				
25322.000.25362.61511.IC0035.00000	Professional Consulting (CW: Billing Related)		-				
25322.000.25362.61511.IC0036.00000	Professional Consulting (CW: Credit & Collection)		-				
25322.000.25362.61511.IC0037.00000	Professional Consulting (CW: Call Center re: Billing)		597.600		3.0%	97.0%	Estimated the Call centre
25322.000.25362.61601.000000.00000	Contract Services and Temp Labour		-				
25322.000.25362.61715.000000.00000	Postage Courier (PITNEYWORKS)		85,187			100.0%	
25322.000.25362.61999.000000.00000	Other Outside Services		-				
25322.000.25362.62309.000000.00000	Vehicle Fleet/ Operation & Maintenance		39,600			100.0%	
25322.000.25362.70301.000000.00000	Copier and Other Office Supplies		-			100.070	
25322.000.25362.70401.000000.00000	Telecoms - Monthly Landlines		7.764			100.0%	
25322.000.25362.70405.000000.00000	Cellular and Mobile		2,880			100.0%	
25322.000.25362.70409.000000.00000	Pagers		_,,,,,				
25322.000.25362.70503.000000.00000	Trayel: Airfare		2.000			100.0%	
25322.000.25362.70503.000000.00000	Travel: Ground Transportation		2,000			100.0%	
25322.000.25362.70505.000000.00000	Travel: Accomodation	1	550			100.0%	
25322.000.25362.70503.000000.00000	Travel: Meals & Entertainment		250			100.0%	
25322.000.25362.70509.000000.00000	Travel: Other	1					
25322.000.25362.70511.000000.00000	Conference & Registration	1	-				
25322.000.25362.74002.IC0018.25102	IC: Legal Fees	1	-				
25322.000.25362.74002.PS0209.25102	Fleet Services		14,232			100.0%	
25322.000.25362.74002.F30209.25102 25322.000.25362.60141.000000.00000	Misc		(15,000)			100.0%	
25322.000.25362.60141.000000.00000			(13,000)			100.078	
25322.000.25362.62027.000000.00000	Main Pumps - Mat		1,292,381	0.0%	2.0%	98.0%	

Department Name: Upstream

O&M Expenses Total \$	Upstream	83,196
Capital	Upstream	0%
Customer/Industry Growth	Upstream	0%
Existing Customer Base	Upstream	100%

Detail on O&M Expenses							
Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25363.61103.000000.00000	Stationary Printing & Drafting Supplies		-				
25322.000.25363.61109.000000.00000	Books & Subscriptions (Gas Daily)		-				
25322.000.25363.61503.000000.00000	Legal Fees		9,996			100.0%	Potential costs to set up contracts with M&NP
25322.000.25363.61511.000000.00000	Professional Consulting Fees (G. Forget)		12,000			100.0%	Pertains to work on M&NP measurement discrepand
25322.000.25363.70503.000000.00000	Travel: Ground Transportation		-				
25322.000.25363.70505.000000.00000	Travel: Accommodation		-				
25322.000.25363.70507.000000.00000	Travel: Meals & Entertainment		-				
25322.000.25363.70511.000000.00000	Conference and Registrations		-				
25322.000.25363.74002.IC0022.26222	IC: Consulting & Special Training		-				
25322.000.25363.74002.IC0027.40121	IC: Nomination Services		61,200			100.0%	Cost does not vary for load growth.
			83,196	0%	0%	100%	

Department Name: Incentives

O&M Expenses Total \$	Incentives	8,439,875
Capital	Incentives	0.0%
Customer/Industry Growth	Incentives	100.0%
Existing Customer Base	Incentives	0.0%

Detail on O&M Expenses							
Acct No.	Account Name	Allocation Method	2010 Budget	% Allocated to Capital	% Allocated to Customer / Industry Growth	% Allocated to Existing Customer Base	Explanation
25322.000.25330.61559.FG1560.00000	Incentives Other	NA	-	0.0%	0.0%	0.0%	100% utility
25322.000.25331.61559.MCCTRA.00000	New Construction Water Heater	NA	-	0.0%	0.0%	0.0%	100% utility
25322.000.25331.61559.MCRSDV.00000	Retro-fit Water Heater	NA	-	0.0%	0.0%	0.0%	100% utility
25322.000.25330.61559.PS0112.00000	Commercial Incentives (Including AWL)	NA	5,021,375	0.0%	100.0%	0.0%	100% utility
25322.000.25330.61559.PS0116.00000	New Construction Incentives	NA	1,285,000	0.0%	100.0%	0.0%	100% utility
25322.000.25330.61559.PS0117.00000	Retro-fit Incentives	NA	2,133,500	0.0%	100.0%	0.0%	100% utility
			8,439,875	0.0%	100.0%	0.0%	