SCHEDULE 3.1

2015 Forecast

8+4 Forecast Balance Sheet for Regulatory Purposes As at December 31, 2015

1	Notice to Reader: Subject	ct to review by the N	New Brunswick Energ	v and Utilities Board
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2	in thousands c	of dollars	)
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3	Assets		2015
4	Regulated Assets		
5 6	Property, Plant and Equipment (Note 2)  Gas Distributor Plant in Service - Net (includes AFUDC capitalized during 2015 of \$13.0)	\$	174,749
7	Construction Work In Progress - Gas Distributor Plant		1,001
8	Total Property, Plant & Equipment		175,750
9	Deferred Charges		
10 11 12	Development O&M Capitalized Costs - Net (Note 4)		275 91,618 91,893
13	Short Term Investments		2,968
14	Total Regulated Rate Base Assets		270,611
15	Other Regulated Assets (Note 5)		23,025
16	Total Regulated Assets		293,636
17	Regulatory Deferral (Note 1)		178,269
18	Total Assets	_\$	471,905
19	Liabilities and Partner's Equity		
20	Partner's Equity (Ratebase) (Note 1)		133,572
21	Long-term Advances from Associates and Affiliates (Note 6)		149,500
22	Other Regulated Liabilities (Note 7)		10,564
23		\$	293,636
24	Partner's Equity (Regulatory Deferral)		178,269
25	Total Liabilities and Equity	\$	471,905

Financial Statement Effects of Rate Regulation and Legislative Changes – Note 1 Rate Base for Regulatory Purposes – Note 12 Capital Structure for Regulatory Purposes – Note 13

Statement of 8+4 Forecasted Income for Regulatory Purposes For the year ended December 31, 2015

# 1 Notice to Reader: Subject to review by the New Brunswick Energy and Utilities Board

2 (in thousands of dollars)

3	_		2015
4	Revenue		
5	Operating Revenue (Note 8)	•	40.070
6	Gas distribution	\$	48,279
7	Miscellaneous		536
8	Allowance for Funds Used During Construction		13
9	Comitee and Increations		48,828
10	Service and Inspections		700
11	Revenue		798 (516)
12	Cost of goods sold		(516)
13	Total Davanua		282
14	Total Revenue		49,110
15	Expenses		
16	Operating Expenses		
17	Operating and maintenance (Note 9)		12,051
18	Transportation (net)		1,420
19	Total Operating and maintenance expenses		13,471
20	Bad debt expense		529
21	Amortization of Property, Plant and Equipment		7,915
22	Municipal and Other Taxes		1,232
23	Interest on Amounts Due to Associates & Affiliates and Other Interest (Note 10)		7,911
24	Amortization of Deferred Development Costs		2,868
25	Total Expenses		33,926
26	Income before Extraordinary Items, Regulatory Deferral and Return on Rate Base		15,184
27	Regulatory Deferral		(1,877)
28	Income before Tax	\$	13,307
29	Regulated Return on Equity (Note 11)	_\$_	13,307

Financial Statement Effects of Rate Regulation and Legislative Changes – Note 1 Details of Affiliate Transactions – Note 14

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

### 1 Note 1 Financial Statement Effects of Rate Regulation and Legislative Changes

- 2 The Public Utility's primary business activities are subject to regulation by the New Brunswick Energy
- 3 and Utilities Board (EUB). The Public Utility follows accounting practices prescribed by its regulator or
- 4 stipulated in approved ratemaking decisions that are subject to examination and approval by the EUB
- and are similar to those being used by other enterprises in the gas distribution industry in Canada.

  Accordingly, the timing and recognition of certain revenues and expenses may differ from that otherwise
- 7 expected under generally accepted accounting principles (GAAP) applicable to non-regulated
- 8 operations. The ultimate recoverability of costs incurred is dependent upon the approval of the EUB.
- 9 Rate regulation creates differences between the manner in which the Public Utility accounts for
- 10 transactions or events and how they would be accounted for if the Public Utility was not subject to rate
- 11 regulation. The differences in accounting treatment include:
- 12 The EUB permits an "allowance for funds used during construction" (AFUDC) to be included in the rate
- 13 base. In addition, AFUDC is included in the cost of property, plant and equipment and is depreciated
- 14 over future periods as part of the total cost of the related asset, based on the expectation that
- 15 depreciation expense, including the AFUDC component, will be approved for inclusion in future rates.
- 16 AFUDC for rate-regulated entities includes both an interest component and a cost of equity component.
- 17 In the absence of rate regulation, GAAP would permit the capitalization of only the interest component.
- 18 Therefore, the initial set up of the equity component as a capitalized asset and the corresponding
- 19 revenue recognized during the construction phase would not be recognized nor would the subsequent
- 20 depreciation of the asset.
- 21 As prescribed by the EUB, the Public Utility does not recognize gains and losses on the sale of Enbridge
- 22 Utility Gas (EUG) in the statement of income and uses a purchase gas variance account to defer the
- 23 gain or loss on sale. Non-regulated enterprises would normally account for the gain or loss in the
- 24 statement of income or comprehensive income.
- 25 Enbridge Inc., on behalf of the Public Utility, maintains a pension plan which provides defined benefit
- 26 pension benefits to employees. As prescribed by the EUB, contributions made to the plan are expensed
- 27 as paid, consistent with the recovery of such costs in rates. Under GAAP, pension costs and obligations
- 28 for defined benefit pension plans are determined using the projected benefit method and are charged to
- 29 income as services are rendered.
- 30 The Public Utility had been subject to non-traditional regulation which recognized its immature nature.
- 31 Unlike many similar utilities, the Public Utility's rates were not set on a cost based methodology. Prior to
- 32 October 1, 2012, the Public Utility's rates were set exclusively based upon a market based methodology,
- 33 and were based on a targeted savings over alternate fuel for end use customers. This rate setting
- 34 methodology had been approved by the EUB for use during the development period after which rates
- 35 are expected to be cost based.

# Review of 2014 Regulatory Financial Statements/2016 Rate Application

### **Enbridge Gas New Brunswick**

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

### 1 Note 1 Financial Statement Effects of Rate Regulation and Legislative Changes (continued)

- 2 In December 2011, the Province of New Brunswick introduced legislation that outlined new rate classes,
- 3 and a new rate setting methodology for the Public Utility. The legislation subsequently received
- 4 proclamation on January 18, 2012, with the supporting Rates and Tariffs Regulation being filed April 16,
- 5 2012.
- 6 The legislation noted above also provided direction with regards to the regulatory deferral account, which
- 7 the EUB had historically approved to capture the difference between the Public Utility's regulated
- 8 revenues and its revenue requirement, which non-regulated enterprises would not recognize. Based on
- 9 the legislative changes, the Public Utility is no longer permitted to depreciate, amortize, earn a return on,
- 10 or otherwise consider the regulatory deferral account when calculating its revenue requirement. In
- 11 response to this legislation, the Public Utility has not considered the deferral account for the purpose of
- 12 establishing the revenue requirement. However, it will remain as an asset on Enbridge Gas New
- 13 Brunswick's balance sheet as it remains an asset of the Public Utility for regulatory purposes. Similarly,
- 14 the capital structure associated with the regulatory deferral account will also remain on the balance
- 15 sheet. However, the debt and equity associated with the regulatory deferral account are not considered
- when calculating the allowed rate of return for the Public Utility.

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

## Note 2 Property, Plant & Equipment

1					2015	_
2			Ac	cumulated	Net Book	Rates of
3		Cost	An	nortization	Value	Amortization
4	Property, plant & equipment					
5	General plant					
6	Computer hardware & software	\$ 3,493	\$	(3,131)	\$ 362	28.80%
7	Tools and work equipment	1,764		(915)	849	20.00%
8	Office furniture and equipment	479		(227)	252	4.40%
9	Transportation	1,679		(1,158)	521	18.45%
10	Incentives	236		(113)	123	20.00%
11	Leasehold improvements	749		(566)	183	1
12	Subtotal	 8,400		(6,110)	 2,290	
13	Distribution plant					
14	Land	375		-	375	-
15	Rights of way and easements	189		-	189	-
16	Distribution mains	125,612		(27,771)	97,841	2.43%
17	Street services	62,238		(16,772)	45,466	3.83%
18	Meters and regulators	22,656		(4,255)	18,401	4.46%
19	Stations	 16,064		(5,877)	10,187	4.40%
20	Subtotal	 227,134		(54,675)	 172,459	
21	Total plant in service	235,534		(60,785)	174,749	
22	Construction work in progress	 1,001			1,001	-
23	Total property, plant & equipment	\$ 236,535	\$	(60,785)	\$ 175,750	

<sup>24 1 -</sup> Amortized over the term of the related leases.

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

## Note 3 Deferred Development Costs - Net

1						2015		
2 3		Cost		Accumulated Amortization		Net Book Value	Rates of Amortization	
4 5	Franchise fee Deferred carrying costs	\$ 1,500 1,784	\$	(1,225) (1,784)	\$	275	5.00% 20.00%	
6	Total deferred development costs, net	\$ 3,284	\$	(3,009)	\$	275		

## Note 4 Development O&M Capitalized Costs - Net

7					2015	
8			Acc	umulated	Net Book	Rates of
9		Cost	Am	ortization	Value	Amortization
10	Development O&M capitalized costs	\$ 114,952	\$	(23,334)	\$ 91,618	2.43%
11	Total development O&M capitalized	\$ 114,952	\$	(23,334)	\$ 91,618	

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

## Note 5 Other Regulated Assets

1		 2015
2	Cash & Short Term Investments	\$ 4,927
3	Accounts Receivable	14,878
4	Long term receivable	2,132
5	Inventory	 1,088
6		\$ 23,025

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

## Note 6 Long-term Advances from Associates and Affiliates

1						:	2015	
2					_	Cos	t of Debt	
3		Issue Date	Maturity Date	ļ	Amount	Enbridge Inc.	EGNB	Regulated
4	Promissory Note	30-Mar-05	30-Mar-15		-	5.04%	6.93%	6.04%
5	Promissory Note	28-Dec-05	28-Dec-15		-	4.59%	6.53%	5.59%
6	Promissory Note	19-Dec-06	19-Dec-16		-	4.82%	6.52%	5.82%
7	Promissory Note	20-Dec-07	20-Dec-17		20,000	5.54%	5.85%	6.54%
8	Promissory Note	9-Dec-09	9-Dec-19		15,000	4.63%	5.63%	5.63%
9	Promissory Note	22-Sep-10	22-Sep-15		-	3.25%	4.25%	4.25%
10	Promissory Note	30-Dec-11	30-Dec-21		14,000	3.50%	4.50%	4.50%
11	Promissory Note	8-Jan-13	8-Jan-20		7,500	3.67%	4.67%	4.67%
12	Promissory Note	24-Feb-14	26-Feb-18		25,000	4.16%	5.16%	5.16%
13	Promissory Note	24-Mar-14	24-Mar-17		5,000	3.69%	4.69%	4.69%
14	Promissory Note	29-Dec-14	28-Dec-18		21,000	3.72%	4.72%	4.72%
15	Promissory Note	30-Mar-15	29-Mar-19		6,000	3.45%	4.45%	4.45%
16	Promissory Note	15-Sep-15	15-Sep-19		18,000	3.84%	4.84%	4.84%
17	Promissory Note	15-Sep-15	15-Sep-50		18,000	4.23%	5.23%	5.23%
4.0								
18	Total long-term advance			_				
19	from associates and a	ffiliates		\$	149,500	4.27%	5.31%	5.27%

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

## Note 7 Other Regulated Liabilities

1	 2015
2 Short Term Indebtedness	\$ -
3 Accounts Payable	4,549
4 Long Term Payable	1,704
5 Long Term Deferred Post Employment Liabilities	4,311
6	\$ 10,564

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

### Note 8 Operating Revenue

### a. Gas Distribution

1	2015					
2 3		Revenue	Customers	Throughput TJs		
<ul> <li>4 Small General Service (SGS)</li> <li>5 Mid-General Service (MGS)</li> <li>6 Large General Service (LGS)</li> <li>7 Contract General Service (CGS)</li> <li>8 Industrial Contract General Service (ICGS)</li> <li>9 Off-Peak Service (OPS)</li> </ul>	\$	5,085 16,366 13,784 5,437 7,413 194	8,232 3,164 429 88 9 17	668 1,245 1,582 789 1,898 36		
10 Total	\$	48,279	11,939	6,218		

11 1 Terajoule (TJ) = 1,000 Gigajoules (GJ)

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

### Note 8 Operating Revenue (continued)

### b. Miscellaneous

1		 2015
	Agent billing and collection Other miscellaneous revenue	\$ 191 345
4	Total miscellaneous	\$ 536

## 5 Details of Agent Billing and Collection Revenue

6 (in dollars)

7	(iii dollais)	 2015
8	Small General Service (SGS)	\$ 124,183
9	Mid-General Service (MGS)	49,197
10	Large General Service (LGS)	14,178
11	Contract General Service (CGS)	2,138
12	Industrial Contract General Service (ICGS)	370
13	Off-Peak Service (OPS)	 761
14	Total agent billing and collection revenue	\$ 190,827

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

## **Note 9 Operating and Maintenance Expenses**

1			2015
2	Corporate management	\$	1,070
3	Corporate administration		451
4	Financial reporting		1,257
5	Information technology		1,669
6	Regulatory & upstream		943
7	Sales & marketing		1,120
8	Distribution & maintenance		6,107
9	Customer care		1,244
10	Human resources		2,927
11	Gas transportation and related activities		1,420
12	Total prior to capitalization		18,208
13	Property, plant & equipment		4,737
4.4	Total control		4 707
14	Total capitalized		4,737
15	Total avnance	Ф	12 /71
13	Total expense	\$	13,471

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

### Note 10 Interest on Amounts Due to Associates & Affiliates and Other Interest

1		 2015
2	Interest on long-term debt AIDC - allowance for funds used during construction (debt component)	\$ 7,906 5
4	Total interest on amounts due to associates & affiliates and other interest	\$ 7,911

## Note 11 Regulated Return on Equity

5		 2015
6 7	Regulated return on equity AEDC - allowance for funds used during construction (equity component)	\$ 13,300 7
8	Total regulated return on equity	\$ 13,307

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

## Note 12 Rate Base for Regulatory Purposes

1			2015			
2 Property, plant & equipment						
3	Cost	\$	235,534			
4 5	Accumulated amortization Net		(60,785) 174,749			
6 <b>De</b>	ferred charges					
7	Franchise fee, at cost		1,500			
8	Accumulated amortization		(1,225)			
9	Net		275			
10	Development O&M capitalized costs		114,952			
11	Accumulated amortization		(23,334)			
12	Net		91,618			
13	Deferred carrying costs, at cost		1,784			
14	Accumulated amortization		(1,784)			
15	Net		-			
16	Deferral account					
17	Total deferred charges		91,893			
18	Term deposit		2,968			
19	Working capital allowance	ī	1,989			
20	Total rate base	\$	271,599			
21	Average rate base	\$	271,151			

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

## Note 13 Capital Structure for Regulatory Purposes

1		2015
2 Capital structure		
<ul><li>3 Long-term debt</li><li>4 Equity</li></ul>	\$	149,500 133,572
5 Total	\$	283,072
6 Capital structure percentage		
<ul><li>7 Long-term debt</li><li>8 Equity</li><li>9 Total</li></ul>		52.81% 47.19% 100.00%
10 Capital structure average percentage for regu	ılatory	y purposes
<ul><li>11 Long-term debt</li><li>12 Equity</li><li>13 Total</li></ul>		55.00% 45.00% 100.00%
14 Weighted cost of capital for regulatory purpos	es	
<ul><li>15 Long-term debt</li><li>16 Equity</li><li>17 Total</li></ul>		2.90% 4.91% 7.81%

Notes to 2015 Forecasted Regulatory Financial Results For the year ended December 31, 2015

(in thousands of dollars)

### Note 14 **Details of Affiliate Transactions**

1 <u>(</u>	Consulting and Services	Enbridge Inc.	Enbridge Pipeline Inc.	oridge Gas stribution Inc.	Gazifère Inc.	Total Affiliate Consulting and Services	Total Consulting and Services	Affiliate Expenditure as Percent of Total Consulting and Services
2 I	For the period ending December 31, 2015							
3	Corporate management	\$ -	\$ -	\$ 169	\$ -	\$ 169	\$ 361	47%
4	Sales & marketing	-	-	-	-	-	-	0%
5	Human resources	152	-	35	-	187	284	66%
6	Distribution & maintenance	-	-	502	-	502	1,949	26%
7	Budget & regulatory	-	-	3	-	3	801	0%
8	Financial reporting	4	4	77	-	85	240	36%
9	Customer care	-	-	-	822	822	935	88%
10	Corporate administration	384	-	8	-	392	392	100%
11	Gas transportation & related	-	-	125	-	125	139	90%
12	Information technology	892		11	-	903	1,160	78%
13 Total		\$ 1,432	\$ 4	\$ 930	\$ 822	\$ 3,188	\$ 6,261	51%