

Schedule 3.3 – 2022 Forecast to Budget Explanations – REDACTED

March 3, 2023

2022 Forecast to Budget Explanations

2 Overview

- 3 The 2022 Forecast is based on actual results as of September 30, 2022, with forecasts to the end of the
- 4 year.

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5 For comparative purposes, variance explanations compare the 2022 Forecast to the 2022 Budget.

6 Revenue

- 7 The table below summarizes Liberty's 2022 forecasted gas distribution revenue, miscellaneous operating
- 8 revenue, allowance for funds used during construction ("AFUDC") and services and inspection margin with
- 9 comparisons to the 2022 Budget.

	<u>Table 1</u>						
	Revenue						
			(1)		(2)		(3)=(1)-(2)
Line			2022		2022		Variance
No.	(in thousands of dollars)	Fo	precast	В	udget	to	2022 Budget
1	Operating Revenue						
2	Gas Distribution	\$	46,431	\$	47,561	\$	(1,130)
3	Miscellaneous		2,077		2,522		(445)
4	Allowance for Funds Used During Construction		8		9		(1)
5			48,516		50,092		(1,576)
6							
7	Services & Inspection						
8	Revenue		1,679		1,750		(71)
9	Cost of Goods Sold		(1,478)		(1,471)		(7)
10			201		279		(78)
11							
12	Total Revenue	\$	48,717	\$	50,371	\$	(1,654)

Operating Revenue

- 12 Gas Distribution Revenue is \$1,130K lower than budget due to 2022 revenue forecasted at 2021 rates (\$920K),
- 13 warmer January-April (\$113K), smaller customer base (\$76K) and lower contract demand (\$21K).



- Miscellaneous Operating Revenue is \$445K under budget due to lower SEUF Fees, lower ABC revenues, lower interest income, offset by higher Late Payment Appendities, higher Red Lock & NSF Fee and higher Transactional Services.
- 4 Allowance for Funds Used During Construction is \$1K lower than budget due to lower monthly balance of
- 5 Construction Work in Progress account, which is the basis to calculate AFUDC.
- 6 Service and Inspection margin is \$78K under budget due to reduced service and inspection calls.

Expenses

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- 8 Below is a summary of Liberty's 2022 forecasted operating and maintenance expenses, bad debt expense,
- 9 amortization of property, plant and equipment, municipal and other taxes, interest on amounts due to
- 10 associates and affiliates and other interest and amortization of deferred development costs with
- 11 comparisons to the 2022 Budget.

<u>Table 2</u> **Operating Expenses**

		(1)	(2)	(3)=(1)-(2)
Line		2022	2022	Variance
No.	(in thousands of dollars)	Forecast	Budget	to 2022 Budget
1	Operating Expenses			
2	Operating and Maintenance Expenses	\$ 12,064	\$ 11,546	518
3	Other Expenses	840	100	740
4	Bad Debt Expense	165	177	(12)
5	Amortization of Property, Plant and Equipment	6,962	7,348	(386)
6	Municipal and Other Taxes	1,238	1,314	(76)
7	Interest on Amounts Due to Associates and Affiliates	4,973	4,959	14
	and Other Interest			
8	Amortization of Deferred Development Costs	2,793	2,792	1
9	Amortization of Intangible Software	169	145	24
10	Amortization of Regulatory Deferral Account	3,846	3,846	-
11	Amortization of Variance Accounts	378	378	-
12	Total Expenses	\$ 33,429	\$ 32,605	\$ 823



Operating and Maintenance ("O&M") Expenses

- 2 Liberty manages its O&M expenses at an aggregate level where Liberty will try to offset increased costs in
- 3 certain areas with cost reductions or savings in other areas of the organization.
- 4 Liberty has grouped its O&M expenses based on major cost categories rather than departments, as seen
- 5 in the regulatory financial statement format filed with the Board.

<u>Table 3</u>
Operating and Maintenance Expenses

			(1)		(2)		(3)=(1)-(2)
Line			2022		2022		Variance
No.	(in thousands of dollars)	FC	recast	Budget		to	2022 Budget
1	Labour and Benefits	\$	8,789	\$	8,661	\$	128
2	Admin/Office Expenses		223		235		(12)
3	Computer and Telecom Services		115		200		(85)
4	Professional Consulting		1,621		1,769		(148)
5	Travel and Training		439		537		(98)
6	Advertising and Promotions		423		370		53
7	Tools and Safety		155		162		(7)
8	Fleet		458		452		6
9	Facilities		729		729		-
10	Insurance		439		401		38
11	NBEUB Assessments		487		325		162
12	Corporate Allocations		3,053		2,772		281
13	Total O&M Prior to Capitalization		16,931		16,613		318
14	Capitalized to:						
15	Property, plant & equipment		4,867		5,067		(200)
16	Total Capitalized		4,867		5,067		(200)
17	Total O&M Expenses	\$	12,064	\$	11,546	\$	518

⁷ Liberty's 2022 O&M expenses are forecasted to be over budget by \$518K, or 4.5%, with the drivers for this



⁸ variance being:

- Labour and Benefits are projected to be \$128K over budget due to higher than anticipated Salaries and Other Commissions (\$180K) mainly related to lower than anticipated recoveries, and slightly higher pension costs (\$19K), offset by lower than anticipated benefit costs (\$71K).
- Admin/Office Expenses are projected to be under budget by \$12K due to lower printing and other administrative costs (\$20K), offset by higher postage and courier costs (\$7K), and higher materials and office supplies (\$1K).
- Computer and Telecom Services are projected to be under budget by \$85K due to decreased telecom services cost, as most now flow through corporate allocations (\$87K), offset by increased computer equipment supplies (\$2K).
- Professional Consulting expenses are projected to be under budget by \$148K due to lower outside services (\$325K). There was \$100K budgeted in Marketing outside services in 2022 that should have been budgeted under Advertising and Public Awareness which has been corrected in the 2023 budget. External audit fees are also projected to be lower than anticipated (\$29K). These savings are offset by higher legal fees (\$206K) related to increased regulatory activities.
- Travel and Training is projected to be under budget by \$98K mainly due to lower accommodation and meal costs (\$45K), lower conference, training, and membership costs (\$26K), lower airfare costs (\$21K), and lower ground transportation costs (\$6K). These decreases are all related to the COVID restrictions in place at the beginning of 2022.
- Advertising and Promotions are projected to be over budget by \$53K primarily due to increased advertising and public awareness (\$71K), offset by lower sponsorship costs (\$18K).
- Tools and Safety are projected to be under budget by \$7K due to lower tool expenses (\$12K), offset by higher safety related costs (\$5K).
- Fleet is projected to be slightly over budget by \$6K mainly due to the rising cost of fuel in 2022.
- Insurance is projected to be over budget by \$38K due to higher premiums due to hard market conditions driven by COVID-19 and impacts on the utility sector in general.
- NBEUB Assessments are projected to be over budget by \$162K due to increased regulatory matters.
- Corporate Allocations are over budget by \$281K in 2022. This overage takes into consideration the \$1,239K disallowed amount for the 2022 budget in Matter 494. Since the disallowance was provided by the Board as a lump sum amount and did not provide specific detail as to which Corporate Allocations (in Schedule 8.4) were disallowed, we are not able to provide more specific variance analysis.
- Amounts capitalized to Property, Plant and Equipment are \$200K under budget due to aggregate
 O&M spending in cost centers differing from budgeted spending; and the associated different
 capitalization rates for each cost center.



Other Operating Expenses

- 2 Other Expenses is \$740K over budget due to temporary compressed natural gas provided to Havelock
- 3 project before turning on (\$723K) and higher bank charges (\$17K).
- 4 Bad Debt Expense is \$12K under budget due to lower than budget distribution revenue and service &
- 5 inspection revenue, which are the bases to forecast Bad Debt Expenses.
- 6 Amortization of Property, Plant and Equipment is \$386K under budget due to early asset retirement not
- 7 captured in 2022 budget (\$346K) and lower beginning asset balance (\$66K), offset by application of
- 8 next-month depreciation to 2022, which aligns forecast with actual accounting policy (\$26K).
- 9 Interest on Amounts Due to Associates and Affiliates and Other Interest is \$14K higher than budget due
- 10 to higher average rate base.
- 11 Amortization of Intangible Software is \$24K over budget due to timing of opening asset balances (\$8K),
- 12 lower amortization rate for system software (\$9K), and lower than budgeted asset addition (\$6K).

Rate Base

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- 14 Information with respect to Liberty's year-end Rate Base and the levels of Property, Plant and Equipment,
- 15 Development O&M capitalized costs, Working Capital Allowance and other elements within rate base are
- 16 provided below.

Table 4 Rate Base

			(1)	(2)		(3)=(1)-(2)
Line			2022	2022		Variance
LIITE			2022	2022		variance
No.	(in thousands of dollars)	Forecast		Budget		2022 Budget
1	Property, plant and equipment	\$	194,337	\$ 196,396	\$	(2,059)
2	Development O&M capitalized costs		72,071	72,073		(2)
3	Intangible Software		2,846	3,101		(255)
4	Term deposit		_	-		_
5	Working capital allowance		3,454	1,946		1,508
6	Rate Base	\$	272,709	\$ 273,516	\$	(808)

Property, Plant and Equipment is \$2.1M under budget primarily due to timing of opening balances (\$3.1M), offset by higher 2022 net capital additions (\$1.0M).



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- 1 Intangible Software is \$255K under budget primarily due to lower net capital additions (\$288K), offset by
- 2 timing of opening balances (\$33K).
- Working Capital Allowance is \$1,508K over budget due to higher than budgeted inventory balances (\$901K),
- 4 and prepaid expense balance (\$607K) due to an oversight where there was no budgeted addition to
- 5 prepaid.

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Other Regulated Assets & Liabilities

7 Information with respect to Liberty's Other Regulated Assets & Liabilities is provided below.

 $\frac{\text{Table 5}}{\text{Other Regulated Assets \& Liabilities}}$

		(1)			(2)		(3)=(1)-(2)
Line			2022		2022		Variance
No.	(in thousands of dollars)	F	Forecast		Budget		2022 Budget
1	Other Regulated Assets						
2	Cash and Short Term Investments	\$	14,288	\$	18,779	\$	(4,491)
3	Accounts Receivable		22,054		21,734		320
4	Prepaid		1,784		1,160		624
5	Inventory		1,649		728		921
6	Right-of-use Asset		1,879		1,063		816
7	Other Long-term Assets		129		-		129
8	Ratepayer Variance		1,416		-		1,416
9	Total Other Regulated Assets	\$	43,198	\$	43,464	\$	(265)
10							
11	Other Regulated Liabilities						
13	Accounts Payable	\$	10,885	\$	14,570	\$	(3,685)
14	Long Term Deferred Post Employment Liabilities		27		(89)		116
15	Lease Liabilily		1,879		1,063		816
16	HST Payable		995		186		809
17	Total Other Regulated Liabilities	\$	13,787	\$	15,730	\$	(1,944)

⁹ Other Regulated Assets & Liabilities are a function of the annual operations of Liberty and fluctuate with



¹⁰ changes in operating revenues and expenses.

Cost of Capital Summary

2 Information with respect to Liberty's Cost of Capital is provided below.

	Tab	le 6	
Cos	t of	Capito	lc

		(1)	(2)	(3)=(1)-(2)
Line		2022	2022	Variance
No.		Forecast	Budget	to 2022 Budget
1	Principal			
2	Debt	\$ 155,000	\$ 155,000	\$ -
3	Equity	144,875	145,178	(303)
4	Return (\$)			
5	Debt	4,973	4,959	14
6	Equity	13,265	13,229	36
7	Approved rates			
8	Debt	3.32%	3.32%	0.00%
9	Equity	10.81%	10.81%	0.00%
	• •			

- 4 Liberty finances its operations through a combination of equity and debt financing.
- 5 Equity is \$303K under budget primarily due to timing of opening balance and lower net income.
- 6 Regulated Return on Equity is \$36K higher than budget due to higher average rate base.

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Capital Additions Summary

2 Information with respect to Liberty's capital additions is provided below.

<u>Table 7</u> **Capital Additions**

			(1)	(2)		3)=(1)-(2)
Line			2022	2022		Variance
No.		F	orecast	Budget		2022 Budget
1	General plant					
2	Computer hardware	\$	138	\$ 28	\$	110
3	Tools and work equipment		123	123		-
4	Office furniture and equipment		5	5		-
5	Transportation		473	305		168
6	Incentives		568	750		(182)
7	Leasehold improvements		100	105		(5)
8	Subtotal		1,407	1,316		91
9						
10	Distribution plant					
11	Land		-	-		-
12	Rights of way and easements		-	-		-
13	Distribution mains		2,137	3,855		(1,718)
14	Street services		3,073	3,035		38
15	Meters and regulators		677	782		(105)
16	Stations		639	75		564
17	Subtotal		6,526	7,747		(1,221)
18						
19	AFUDC					
20	Distribution mains		7	9		(2)
21	The second second					
22	Inventory		110	010		(500)
23	Distribution mains		113	619		(506)
24 25	Accrued uninvoiced costs		_	_		_
26	Distribution mains		(82)			(82)
20 27	Street services		128	_		(62 <i>)</i> 128
				_		
28 29	Meters and regulators Subtotal		76 122			76 122
	SUDICIUI		122	_		122
30 31	Total plant in service	\$	8,175	\$ 9,691	\$	(1,516)

- 1 General plant is \$91K over budget
- Computer hardware is \$110K over budget due to acquiring new office PCs and laptop.
- Transportation is \$168K over budget due to planning to acquire additional vehicles for two new
 positions.
- Incentives is 182K under budget due to lower-than-expected incentives signed in January-April.
- Leasehold improvement is \$5K under budget due to lower-than-expected spending in January April.
- 8 Distribution plant is \$1,221K under budget
- Distribution mains is \$1,718K under budget due to lower than budget main cost of LICS (\$500K) and
 lower than budget construction in January-April \$1,218K
- Street service is \$38K over budget due to higher than budget service cost of LICS (\$350K), offset by lower than budget construction in January-April (\$388K).
- Meters and regulators are \$105K under budget due to lower than budget construction in January April.
 - Stations is \$564K over budget due to higher than budget station cost of LICS (\$150K) and timing of late cost from Havelock project (\$414K).
- AFUDC is \$2K under budget due to lower than budgeted monthly balances in the Construction Work in Progress account, on which AFUDC is calculated on.
- 19 Inventory capitalized to distribution mains is \$506K under budget due to lower than budget capitalization 20 rate of inventory.
- 21 Accrued uninvoiced costs is \$122K over budget due to timing of contractor invoices.

