## Schedule 7.2

Revenue Smoothing Mechanism

## Enbridge Gas New Brunswick Revenue Smoothing Mechanism ("RSM") Example

| Small General Service | Rate Design |
|-----------------------|-------------|
| Customer Charge       | \$18.00     |
| Delivery Charge       | \$4.8520    |

| 2015 Sales allocation for COS<br>Small General     | Jan<br>112,935 | Feb<br>98,151 | Mar<br>84,121 | Apr<br>53,183 | May<br>29,391 | Jun<br>14,006 | Jul<br>13,819 | Aug<br>13,279 | Sep<br>13,380 | Oct<br>32,376 | Nov<br>62,033 | Dec<br>93,006 | Total<br>619,681                    |
|--|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-------------------------------------|
| 2015 Customers allocation for COS<br>Small General | Jan<br>8,238   | Feb<br>8,243  | Mar<br>8,248  | Apr<br>8,253  | May<br>8,251  | Jun<br>8,264  | Jul<br>8,263  | Aug<br>8,265  | Sep<br>8,264  | Oct<br>8,266  | Nov<br>8,295  | Dec<br>8,295  | Average<br>8,262                    |
| Monthly Average Use<br>Small General               | 13.7090        | 11.9071       | 10.1990       | 6.4441        | 3.5621        | 1.6948        | 1.6724        | 1.6067        | 1.6190        | 3.9168        | 7.4784        | 11.2124       | 75.0030                             |
| RSM Calculation-SGS                                |                |               |               |               |               |               |               |               |               |               |               |               |                                     |
| Customer Charge Revenue                            | \$148,284.00   | \$148,374.00  | \$148,464.00  | \$148,554.00  | \$148,518.00  | \$148,752.00  | \$148,734.00  | \$148,770.00  | \$148,752.00  | \$148,788.00  | \$149,310.00  | \$149,310.00  |                                     |
| Delivery Revenue                                   | \$547,959.92   | \$476,226.78  | \$408,156.33  | \$258,045.87  | \$142,603.19  | \$67,957.41   | \$67,051.70   | \$64,431.62   | \$64,917.59   | \$157,090.28  | \$300,985.94  | \$451,267.41  |                                     |
| Total Revenue                                      | \$696,243.92   | \$624,600.78  | \$556,620.33  | \$406,599.87  | \$291,121.19  | \$216,709.41  | \$215,785.70  | \$213,201.62  | \$213,669.59  | \$305,878.28  | \$450,295.94  | \$600,577.41  | \$4,791,304.04                      |
| Revenue per customer                               | \$84.52        | \$75.77       | \$67.49       | \$49.27       | \$35.28       | \$26.22       | \$26.11       | \$25.80       | \$25.86       | \$37.00       | \$54.29       | \$72.40       |                                     |
| Actual GJs   | 114,655        | 97,648        | 84,121        | 56,542        | 29,250        | 14,070        | 13,845        | 13,279        | 13,360        | 33,105        | 61,650        | 94,600        | 626,125                             |
| Actual Customers                                   | 8,238          | 8,238         | 8,246         | 8,246         | 8,249         | 8,254         | 8,264         | 8,264         | 8,264         | 8,267         | 8,275         | 8,293         | 8,258                               |
| Actual Revenue per customer                        | \$85.53        | \$75.52       | \$67.50       | \$51.28       | \$35.21       | \$26.29       | \$26.13       | \$25.80       | \$25.84       | \$37.43       | \$54.19       | \$73.35       |                                     |
| RSM  |                |               |               |               |               |               |               |               |               |               |               |               |                                     |
| Actual Revenue with RSM                            | \$704,590.06   | \$622,162.10  | \$556,619.09  | \$422,895.78  | \$290,439.00  | \$217,019.64  | \$215,909.94  | \$213,199.71  | \$213,574.72  | \$309,413.46  | \$448,435.80  | \$608,309.20  | \$4,822,568.50                      |
| Revenue Gain or Loss                               | \$8,346.14     | -\$2,438.69   | -\$1.24       | \$16,295.91   | -\$682.19     | \$310.23      | \$124.24      | -\$1.91       | -\$94.87      | \$3,535.18    | -\$1,860.14   | \$7,731.79    | \$5,871.66 Adjustments in next year |
| Monthly Adjustment                                 | \$0.10         | -\$0.05       | \$0.00        | \$1.16        | -\$0.05       | \$0.02        | \$0.01        | \$0.00        | \$0.00        | \$0.04        | -\$0.02       | \$0.08        | •                                   |
| RSM Delivery charge for second                     |                |               |               |               |               |               |               |               |               |               |               |               |                                     |
| succeeding month                                   | \$4.75         | \$4.90        | \$4.85        | \$3.69        | \$4.90        | \$4.83        | \$4.84        | \$4.85        | \$4.85        | \$4.81        | \$4.87        | \$4.77        |                                     |